

Portals in alphabetical order

# **Channel Mittelstand**

The Channel to reach B2B Decision-makers

The Mittelstand is the heart of the German economy comprising approx 99% of taxable companies with two thirds of employees and about 40% of revenues. Via the businessAD Channel Mittelstand you reach out to exactly those companies: Small Office – Home Office, SMBs, but also to DAX companies.

Our exclusively marketed websites provide business decision-makers with relevant trade information. Renowned B2B media groups with journalistic expertise are behind these platforms covering relevant topics, trends, industry information and analyses.





Websites gesamt:	130+
Page Impressions	181.618.445
Visits	87.295.920
Unique Users	36.833.479

**Relevant target groups from:** Medicine, politics, business, law, finance, information technology, construction, trade, fleet, eCommerce, trade fairs, opinion and much more.



# We Work for Leading Trade Media Publishing Groups

We have access to a wealth of decision-maker target groups





# What is "Mittelstand"?

**Channel Mittelstand** 



Mittelstand

**Page Impressions** 

150 MIO.

Visits

70 MIO.

Uniques

25 MIO.

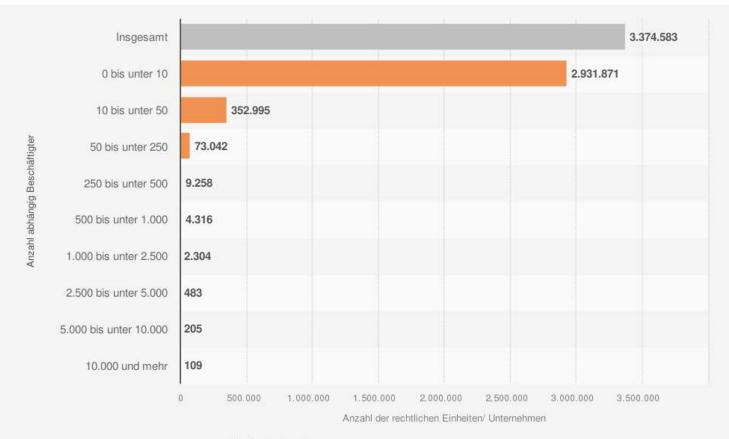
The term *Mittelstand* commonly refers to small and medium-sized companies in Germany which account for more than 90% of the country's workforce and economic power.

Nonetheless, even big companies claim to be part of the Mittelstand due to its positive connation. The term has become a synonym for business as well as a common media agency term for a business decisionmaker target group.



# Most companies in Germany have a company size < 10 employees

Statistisches Bundesamt 2020 | Number of legal units in Germany by employment size class



#### Quelle Statistisches Bundesamt © Statista 2022

Weitere Informationen:

Deutschland; 2020; Daten aus dem statistischen Unternehmensregister/ Registerstand

# 140+ renowned B2B Portals from Leading Trade Media Groups

Partner portals | Channel Mittelstand



# 140+ renowned B2B Portals from Leading Trade Media Groups

Partner portals | Channel Mittelstand



# Our USP - Pinpointing Target Groups Thanks to our B2B Segmentation

With businessAD you reach out into all industry verticals



# About-drinks.com – the news hub for the beverage industry and trade

Factsheet | about-drinks.com

## about drinks®

Since 2007, **about-drinks.com** has been the information platform for beverage professionals. Every day, the platform provides industry-relevant information about concepts, products, companies and minds. About-drinks sees itself as a hub for news in the beverage market. The editorial team covers the activities of established brands and companies as well as start-ups that are still at the beginning of their thirsty careers with their ideas and concepts.

## Key data

#### **Target group**

- Decision-makers from gastronomy, hotel industry and the beverage industry
- Sales Directors, Purchasing Directors
- Product manager
- District & Area Manager

### **Topics and sections**

- Drinks
- Interviews
- Marketing
- People
- TV
- Partner portals
- Job exchange



# AERO INTERNATIONAL | The Online Portal for Civil Aviation

Factsheet | aerointernational.de

AERO

**AERO INTERNATIONAL** is the Online-Portal covering industry, technology, airlines, airports, logistics and business travel. It provides background knowledge on and portraits airports and airlines. The editorial team also reports on all areas of commercial aviation.

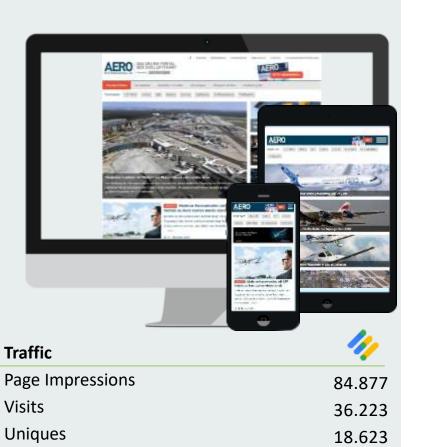
## Key data

### **Target group**

- Aviation-Professionals/Aviation industry
- Business Travellers
- Tourism industry
- Cargo industry

### **Topics and sections**

- Airlines
- Airports
- Industry & Technology
- Business Aviation
- Cargo/Logistics
- Simulation
- Travel tips



# The leading online magazine about air travel, aviation and tourism in the DACH region

Fact Sheet | aerotelegraph.com



**aerotelegraph.com** is the largest and most cited air travel and aviation portal in the DACH region. The editorial staff of the portal reports all backgrounds and current news from aviation.

**aerotelegraph.com** is the market leader in Germany, Switzerland and Austria.

In addition to decision-makers, operators and employees of the aviation industry, the portal also reaches service providers and suppliers in the aviation and travel industry. Business travellers and private flight and travel enthusiasts are also among the regular readers.

**aerotelegraph.com** is the ideal advertising platform for products, offers and services from aviation, tourism and industry as well as the recruitment sector.

## Key data

### **Target group**

- Decision-makers in aviation, tourism, aviation industry and airports
- Airport operators, service providers, suppliers, air traffic control
- Decision-Makers in Business Travel

### **Topics and sections**

- Airlines & Airports
- Environment
- Freight
- Business Aviation
- Safety
- Jobs
- And more



# The official organ of the medical profession

Factsheet | aerzteblatt.de

The website of the **Deutsches Ärzteblatt** is aimed at general practitioners, internists, clinicians and specialist groups.

The portal, published by the German Medical Association, offers daily news, the possibility of certified online training CME, discussion forums, blogs, an online archive of all editorial contributions since 1973 as well as a current job market with targeted search functions and application options.



#### **TECHNISCHER HINWEIS**

Bei **Fireplace**, **Takeover**, **(Double) Sitebar** stehen links maximal 160px in der Breite zur Verfügung

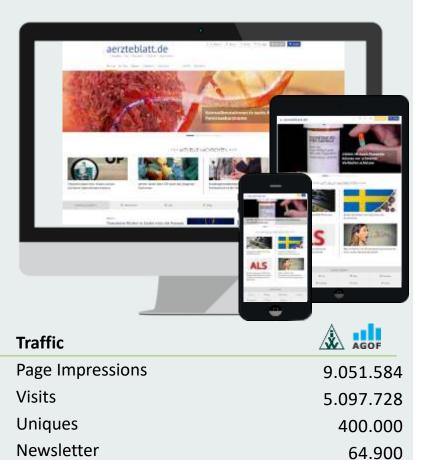
## Key data

#### **Target group**

- General practitioners, internists, clinicians, specialist groups
- Self-employed, entrepreneurs

#### **Topics and sections**

- Home
- Archive
- News
- DÄ plus
- Politics
- Medicine



# 12 businessAD

Deutsches Arzteblatt

# Aerztezeitung.de - the portal for health policy, medicine and business

Factsheet | aerztezeitung.de



Ärzte Zeitung is part of Springer Medizin and publishes daily news in print and digital throughout Germany and publishes specialist newspapers, magazine titles and other media for physicians and other healthcare professionals. The "Ärzte Zeitung Online" is one of the largest daily updated portals for news from the fields of health policy, medicine and business. The wide range of topics provides information on diseases (diagnosis and therapy), medical ethics, health policy, practice management, clinic management, professional policy, health insurance companies or IT. In addition, there are specials on nutrition, diabetes and high blood pressure as well as posters and patient information on various indications.

## Key data

### **Target group**

- General practitioners, practitioners and internists
- Employees in hospitals and medical practices
- Interested other practitioners

## **Topics and sections**

- Politics & Society
- Medicine
- Practice & Business
- Panorama
- Special publication
- WebTV





# News for Automotive Aftermarket Sales

Factsheet | aftermarket-update.de

**aftermarket-update.de** is a news website regarding the automotive aftermarket. The topics covered are spare parts, repair work shops, service.

## Key data

## **Target group**

- Automotive suppliers
- Car dealers
- Car spare parts traders
- Repair workshops operators

## **Topics and sections**

- Industry
- Partial trade and spare parts
- Utility vehicles
- Aftermarket
- Products
- New cars
- Specials



# <sup>14</sup> businessAD



# The Leading German Aviation Portal

Fact Sheet | airliners.de

**airliners.de** is one of the leading Germanspeaking aviation portals. The online trade magazine reaches B2B decision makers in aviation management, economics and politics as well as in the fields of tourism and logistics.

The industry knowledge can be accessed via various topics/tags, e.g. cargo, catering, tourism, business travel, technology, industry. The airliners + subscription provides data and background information on all challenges of the aviation industry.

## Key data

#### **Target audience**

- Airlines, Business + Civil Aviation
- Industry, manufacturers, suppliers airports, operators
- Logistics, finance, insurance
- IT / Software Development

## **Topics and sections**

- Airlines & Airports
- Industry & Technology
- Airfreight
- Cargo
- And many other by tags





# altenheim.net – Solutions for Management in Stationary Elderly Care



Factsheet | altenheim.net

**Altenheim** is the leading trade journal for management in inpatient care for the elderly. The core target group are home managers and nursing service managers.

The **altenheim.net** portal offers up-to-date news and many different services. **altenheim.net** effectively and professionally accompanies decision-makers and responsible persons in stationary management in their versatile working environment with articles from the areas of human resources, law, management, nursing and politics, household management and more.

## Key data

## **Target group**

 Management of stationary establishments for elderly care

## **Topics and sections**

- Home
- News
- Magazine
- Career center / Events
- Vincentz Network
- Shop







# altenpflege-online.net – The Portal for Care Professionals



Factsheet | altenpflege-online.net

Since 1976, **Altenpflege** has been the leading trade journal for specialists and managers in geriatric care. The core target group are nursing service managers and other certified specialists in retirement homes. There are also many readers of geriatric care among the home management.

**altenpflege-online.net** is the portal for nursing professionals and provides daily news, helpful downloads – from the text of the law to the work aid – and many other service offers: An extensive job market, a clear seminar calendar, top-class event offers, a book shop and forums that encourage professional exchange.

VINCENTZ

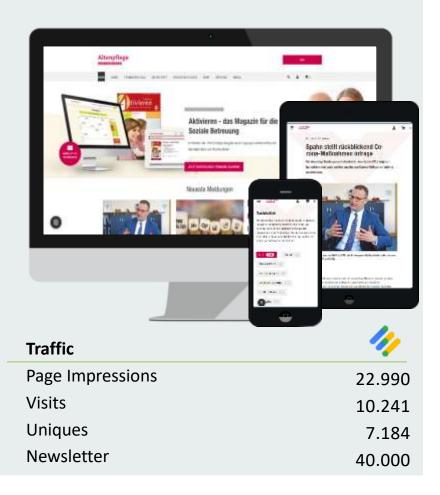


#### Zielgruppe

- Management and nurses in elderly care
- Care service providers

### **Topics and sections**

- Home
- News
- Activation
- Career center / Events
- Vincentz Network
- Shop



# Architekturzeitung.com is the online medium for the architecture industry



Factsheet | architekturzeitung.com

**architekturzeitung.com** provides information for architects, urban planners and engineers throughout the DACH region. The focus is on trends and developments in the fields of architecture, art, culture, urban planning as well as interior design and landscape planning. Product innovations, design novelties and practical construction innovations complement the daily news as well as the presentations of exemplary international projects – from design to planning to construction.

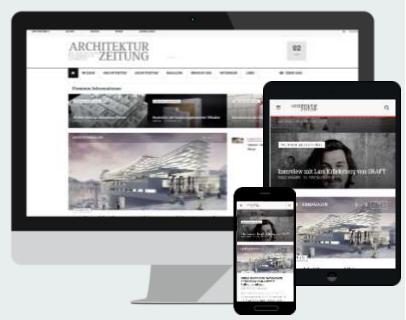
## Key data

#### **Target group**

- Architects and engineers, urban planners
- Decision-makers from planning offices and construction departments
- Professionals, Industry Leaders

### **Topics and sections**

- Knowledge
- Architects
- Architecture
- Magazine
- Innovations
- Interior



Traffic	
Page Impressions	26.253
Visits	14.508
Uniques	3.109
Newsletter	10.000

# Practical knowledge for the allrounder in interior builder and fitter

## ausbaupraxis.de

Factsheet | ausbaupraxis.de

**ausbaupraxis.de** is the online portal for fit-out craftsmen of all stripes. Users will find compact information on this website for the professional and legally compliant execution of almost all expansion services. The portal bundles content and expertise from the Rudolf Müller Media Group's expansion network - solution-oriented, striking and comprehensible.

According to page impressions, the ausbaupraxis.de is one of the top websites of the Rudolf Müller media group and offers advertising partners very good campaign reach.

**RM** Rudolf Müller

## Key data

### **Target group**

- Drywall construction
- Woodworkers and carpenters
- Carpenters and joiners
- House builders of all trades

### **Topics and sections**

- Drywall
- Wood construction
- Redevelopment
- Components
- Surfaces
- Building site
- Forecourt



# \*Automobilindustrie – The generalist among the automotive trade media



Factsheet | automobil-industrie.vogel.de

The automotive industry is the only trade medium that represents the entire world of mobility as a generalist. It is aimed at commercial and technical top management in companies – automobile manufacturers, suppliers, engineering service providers, IT service providers, factory equipment suppliers, consultancies as well as universities, institutes and associations.

The portal focuses on the core topics of automotive technology, production, lightweight construction and development. The trends of connectivity, autonomous driving, shared mobility, e-mobility and Industry 4.0 are also setting accents. There are top-class networking events such as the "Automotive Industry Lightweight Construction Summit", the "Smart Factory Day", the "EDL Circle" and the "SafetyWeek".

## Key data

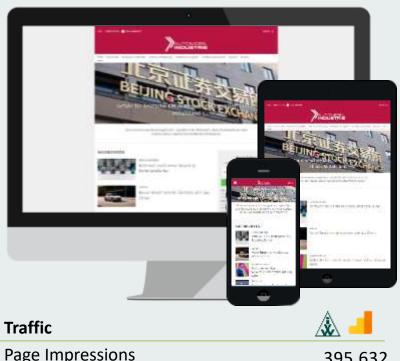
### **Target groups**

#### Decision-makers from

- Automobile manufacturers
- Suppliers
- Engineering Service Providers
- IT-Service Providers
- Production specialists
- Consultants

### **Topics and sections**

- Automobile
- Suppliers
- Economy
- Technic
- Production
- Development



Page Impressions	395.632
Visits	191.051
Uniques	177.242

# The news portal for decision-makers in the automotive industry

Factsheet | automobilwoche.de

### With automobilwoche.de, Crain

Communications holds the most quoted industry medium in the automotive market. automobilwoche.de publishes articles on key trends and developments for decision-makers and managers in the automotive industry.

The comprehensive coverage is supported by the world's largest automotive editorial team and reaches decision makers daily through print and digital channels, videos, podcasts, custom content, events and more.

## **Key data**

#### **Target group**

Decision-makers and managers in the automotive industry

## **Topics and sections**

- Automotive
- Industry
- Manufacturer
- Suppliers
- Trade
- Software



### businessAD 21

Automobilwoche

# The Portal for Decision-makers in Industrial Coating Technology

Factsheet | besserlackieren.de

**Besserlackieren.de** is the online presence of the trade magazine **Besser Lackieren**. The portal is aimed at decision-makers in industrial painting technology. Paint shops and departments receive the information to make their processes more economical and of higher quality.

Furthermore, the portal offers current product news, user reports and event dates.

It provides competent information about painting practice, technology & products, technologies & substrates and companies & dates. Besserlackieren.de is the leading portal in industrial surface technology.

## Key data

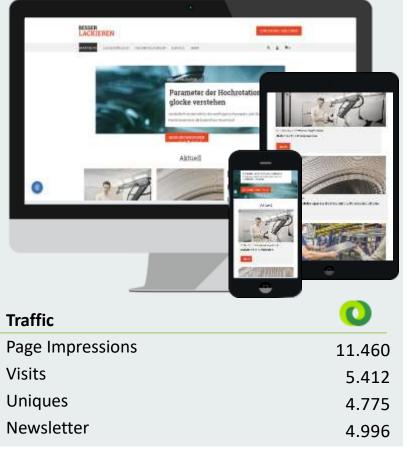
### **Target group**

- Managing Directors
- Production Directors and plant managers
- Coating executives
- Purchasing Directors
- Senior executives

## **Topics and sections**

- Industrial applications
- Technologies & Substrates
- Technic & Products
- Companys & Markets
- Events







# The Encyclopedia of Corporate Expenses

Factsheet | betriebsausgabe.de

**Betriebsausgabe** explains which corporate expenses/costs qualify for tax reduction and is hence an indispensable companion for entrepreneurs and financial accountants.

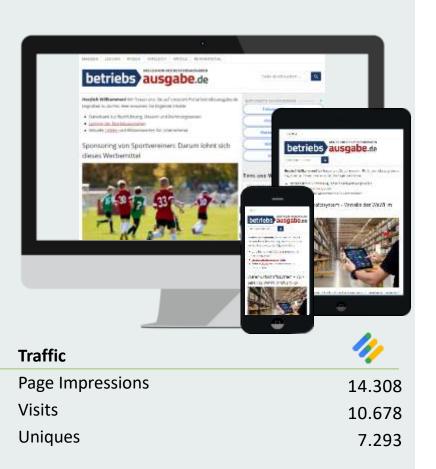
## Key data

#### **Target group**

- Founders
- Senior executives
- Accountants
- SME

### **Topics and sections**

- Glossary
- Accounting
- Steer
- Cars and company cars
- Insurances
- Advisor





# The decision-maker information portal for the international beverage industry



Factsheet | beverage-world.com

**Birkner's Beverage-World.com** is the decisionmaker information portal for the international beverage industry. It offers current industry news on the topic of the beverage and beverage industry according to various categories – general news from the beverage industry, jobs, trade fairs, offers and inquiries.

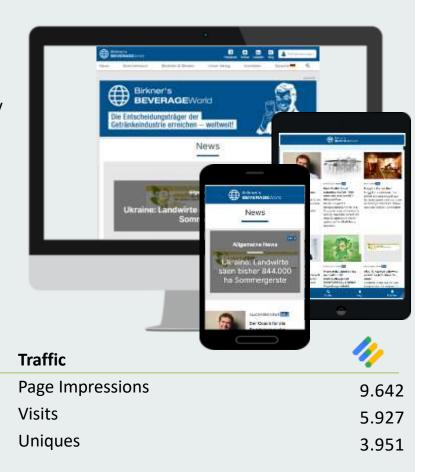
## Kerndaten

### **Target group**

- Decision-makers from the beverage industry
- Sales Manager, Purchaser
- District & Area Manager
- Product Manager

### **Topics and sections**

- General News
- Job News
- Messe News
- Yellow pages



# The leading industry portal for life sciences, biotechnology and pharmaceuticals.



businessA

Factsheet | bionity.com

**Bionity.com** is the leading portal for life sciences, biotechnology and pharmaceuticals in the key markets of Europe, the USA and Asia. It provides more than 2.5 million users from industry, research and science with information on current events in these dynamic markets.

Regardless of whether it is comprehensive information on new products, software and services, catalogues, market overviews, current news and trend topics, specialist knowledge in the form of white papers and webinars or the search for the ideal provider or job - the industry portal bionity.com provides users with targeted answers and effectively supports them in their research and decisions.

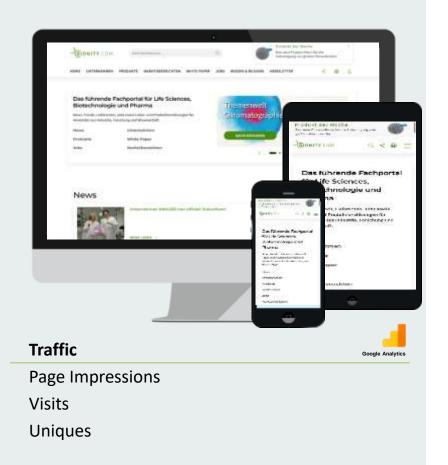
## Key data

### **Target group**

- Decision-makers in the fields of biochemistry, pharmaceuticals and healthcare
- Commercial management
- Research and laboratory

### **Topics and sections**

- News
- Companies
- Products
- Market overviews
- Jobs
- Knowledge & Education



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# The portal for building construction, civil engineering and road construction

B\_I baumagazin 🚊

Factsheet | bi-medien.de/fachzeitschriften/baumagazin

**bi-baumagazin.de** is the online presence of the trade magazine of the same name B\_I baumagazin. The aim of the medium is to offer orientation to medium-sized construction companies. In this way, the magazine reaches decision-makers in the construction trade, building construction and civil engineering, as well as civil engineering and road construction. The topics include operational management, commercial vehicles in construction, but also the fields of law, economics and politics.

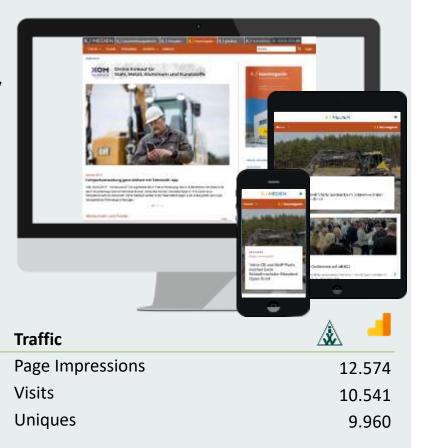
## Key data

#### **Target group**

- Decision-makers in the construction industry
- Building construction (with extensions)
- Civil engineering
- Civil engineering
- Road construction

### **Topics and sections**

- Departure and processing
- Building trade
- Management
- Commercial vehicles in construction
- Civil engineering and road construction
- Law, Economics and Politics



# <sup>26</sup> businessAD

# \*Blechnet.com – The portal for decision-makers in sheet metal and tube processing

Factsheet | blechnet.com

**Blechnet.com** is the portal for decision-makers, specialists and executives in the manufacture of metal products in mechanical and automotive engineering, electrical engineering, I&C technology and electronics.

The portal from the print title of the same name, **Blechnet**, presents the complete process chain of economical sheet metal processing: from product development to the use of CAD/CAM systems, toolmaking and production to assembly. Markets, movers and shakers and opinions provide a comprehensive overview of what is happening in the industry.

# Key data

### Target group

 Executives and decision-makers from metal processing, steel construction, mechanical engineering, vehicle construction

### **Topics and sections**

- Convert
- Punching
- Separate
- Automation
- Surface treatment
- Construction
- Measuring & Testing
- Management



Uniques

Newsletter

# 27 businessAD

62.292

6.852

blechnet

# Bondguide.de - The corporate bond portal

Factsheet | bondguide.de

**bondguide.de** is the platform for corporate bonds and highlights the market for fixedinterest securities, primarily medium-sized companies, on a daily basis.

**BondGuide** provides concrete assessments and valuations of upcoming bond issues – critically, independently and transparently. In addition, master data, prices and charts of all listed SME bonds – supplemented by daily updated top/flop lists and the most important bond indices. Also an integral part: DGAP ad-hoc announcements, basic knowledge and an expert section.

## Kerndaten

### **Target groups**

- Private and institutional bond investors
- Company directors and -manager
- the entire bond community

## **Topics and sections**

- Bond News
- Corporate
- Backgrounds
- Sample depot
- Basics





# The Expert Portal

Factsheet | brainguide.de

**brainGuide** only accepts selected experts, consulting and knowledge providers who have already proven their knowledge and competence through scientific or practice-oriented publications or event contributions in the fields of management, law, taxes, EDP/IT, finance, economics. **brainGuide** offers experts an intelligent platform for knowledge marketing as well as users comprehensive and free research for top-class expert knowledge from over 2,000 topic centers.

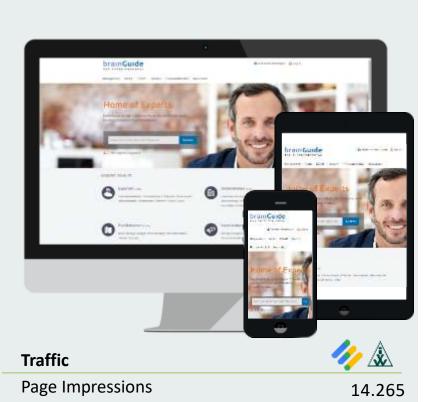
## Key data

### **Target group**

- Manager
- Entrepreneurs
- Consultants
- Decision-makers

### **Topics and sections**

- Management
- Law
- IT
- Tax
- Finance / Capital
- Health



Visits

Uniques

Newsletter

<sup>29</sup> businessAD

9.303

7.268

7.800



# The specialist portal for organisation, business administration and management

business-wissen.de

Factsheet | business-wissen.de

**business-wissen.de** is the online specialist portal for organisation, business administration and management. The website has been around for over 20 years. Business-wissen.de publishes specialist articles and advice texts in the magazine and develops instructions, practical solutions, work templates and checklists for the management manual with over 190 chapters.

There you can download them as an e-book, ready-made Word, PowerPoint and Excel files. There are currently over 2,200 templates available. For business-wissen.de, consultants, trainers and coaches write as external experts.

The topics include marketing, organization, project management, strategy, controlling, service and human resources.

## Key data

#### **Target group**

- Decision-makers in SMEs
- Consultants, trainers
- Senior executives
- Founders and students

### Sections

- Management-Handbuch (Manual)
- Magazin

### Topics

- IT
- Leadership style / Teamwork
- Project / HR management etc.



# The industry service for the top management of the care industry

Factsheet | careinvest-online.net

The specialist portal **careinvest-online.net** is aimed at executives and initiators of the care industry and reports on important market events, discovers market trends and new strategies, checks figures and data from competitors on the market, observes the global market development, comments on political trends and decisions.

The CAR€ Invest Newsflash reaches more than a thousand recipients from top management in the care industry every week and informs about current news, construction projects and annual reports from the industry.

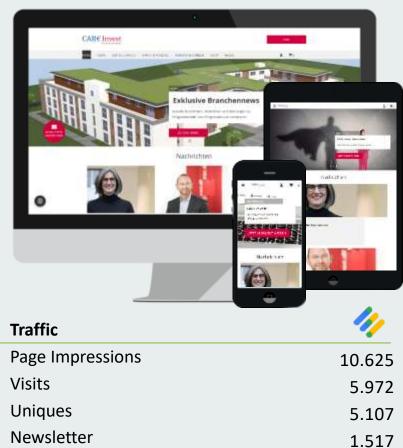
## Key data

#### **Target groups**

- Top Management of Care Groups
- Management and Owners of communal care institutions
- Investors / Financial Service Providers
- Real Estate for the Care industry

### **Topics and sections**

- Home
- Industry News
- Market & Finance
- Market Data & Downloads
- Events
- Job Center
- Vincentz Network





# The leading specialist portal for chemistry in the DACH region



businessA

Factsheet | chemie.de

**Chemie.de** is the central point of contact for users from the chemical industry and their suppliers in Germany, Austria and Switzerland.

**Chemie.de** offers a comprehensive platform, carefully prepared by industry experts, which clearly bundles and makes accessible all relevant information for everyday work. Regardless of whether it is information on new products, software and services, catalogues, market overviews, current news and trends, specialist knowledge in the form of white papers and webinars or the search for the ideal supplier or job, **chemie.de** provides users with targeted answers and effectively supports them in their research and decisions.

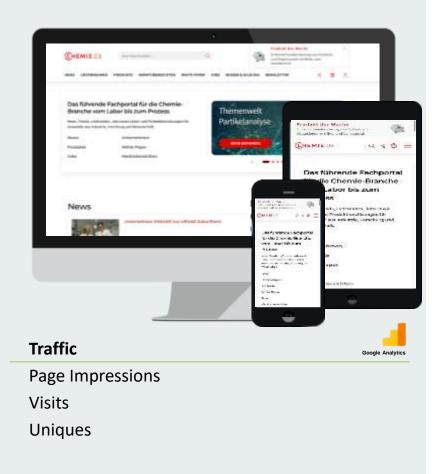
## Key data

### **Target group**

 Decision-makers and users in chemical, physical, analytical and biotechnological laboratories

## **Topics and sections**

- Laboratory technology
- Food analytics
- Science and Research
- Management
- Water and environmental analytics
- Bio- and pharmaceutical analytics



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# The online magazine on environmentally friendly technologies and energy transition



Factsheet | cleanthinking.de

cleanthinking.de is a German-language online magazine with background news and information environmentally friendly on technologies (cleantech), smart home and the energy transition. Technical solutions that should help to achieve climate targets, keep Europe attractive as a business location and pave the way towards a circular economy with a green economy. As a business magazine, Cleanthinking is a combination of discussion and news channel with current reports as well as in-depth articles, interviews or company portraits.

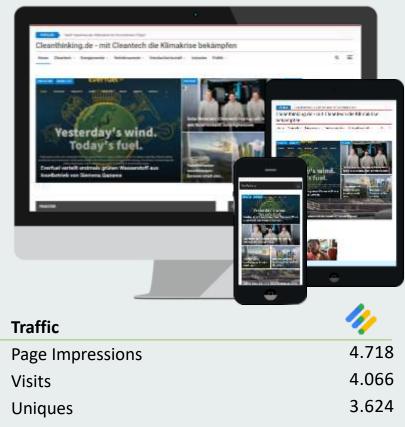
## Key data

### **Target group**

- Trade visitors from the cleantech Industries
- Decision-makers from business, politics, science, research, civil society, municipalities and the media
- Home owners and trades people

### **Topics and sections**

- Cleantech
- Energy
- Mobility
- Industry
- Economy & Politics



# The official portal of the Professional Association of Compliance Managers



Factsheet | compliance-manager.net

**compliance-manager.net** provides information on current developments in the area of compliance. The portal publishes news, specialist articles and guest contributions, which also provide insights into corporate practice and current discourse.

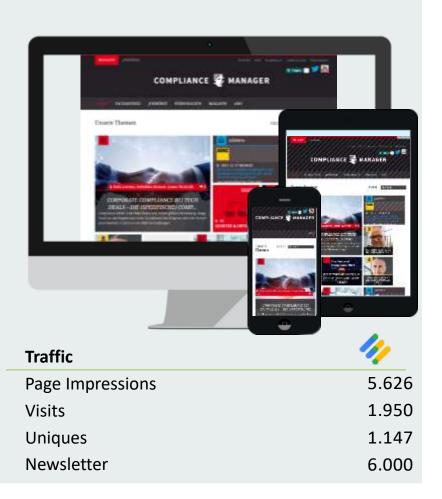
## Key data

#### **Target group**

- Head of Compliance / CCO
- Compliance Manager
- Compliance Officer
- Compliance officers in banking, insurance, industry and trade

### **Topics and sections**

- Home
- Articles
- Job
- Dates
- Particulars
- Magazine



# Generalist and specialist for all questions relating to financial accounting



Factsheet | dashoefer.de/dasfibuwissen

**dasFiBuWissen** is a topic portal for specialists and executives from finance and accounting. Here you will find specialist articles, overviews, checklists, videos, BMF letters and BFH judgments on the topics of VAT, payroll accounting, corporate taxes as well as accounting and annual financial statements.

## Key data

### **Target group**

- Financial accountant
- Controller
- Head of Accounting

### **Topics and sections**

- Home
- The offer
- Accounting
- Payroll accounting
- Sales tax
- Corporate taxes



# The information portal for lawyers

Factsheet | dejure.org

**dejure.org** is a free legal information portal founded in 2000. With more than 10 million hits per month, it is one of the most frequently used legal services in Germany.

**dejure.org** includes an extensive legal database with more than 300 laws, including Federal Law Gazette and explanatory memorandums, as well as a case law database with over 1,900,000 decisions as a searchable, up-to-date evidence database. The offer is rounded off by a job market.

businessAD exclusively markets the laws from the departments of labour, tax and insurance law:

<u>https://dejure.org/gesetze/ArbGG</u>ff <u>https://dejure.org/gesetze/FGO</u>ff <u>https://dejure.org/gesetze/VVG</u>ff

## Key data

#### **Target group**

- Lawyers
- Attorneys
- Judges
- Students of Law
- Consultants

### **Topics and sections**

- Laws
- Federal Law Gazette
- Jurisdiction
- News
- Job market



\* anteilig der vermarktbaren Seitenaufrufe

# The reknowned internet magazine for the financial sector

Factsheet | der-bank-blog.de

**The Bank Blog** is the renowned Internet magazine for the financial sector and has been reporting on the latest and fundamental news about banks and financial service providers since 2010.

Among other things, the Bank Blog highlights trends for banks and savings banks such as digitization, innovation, social media, customer service, strategy and other management topics.

**Der Bank Blog** – Trends and strategies for financial services

### Key data

#### **Target group**

- Executives and employees of banks, savings banks and other financial service providers
- Executive Board / Managing Director / Owner in the financial sector
- Head of Division / Head of Department / Group Leader in the Financial Sector
- Financially interested users

#### **Topics and sections**

- Management
- Strategy
- Studies & Research
- Digital Banking
- Marketing
- Social Media



Aktuelles und Grundsätzliches rund um Banken und Finanzdienstleister

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Der Burk Hlup	
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Image: State St	
Traffic	
Page Impressions	20.342
Visits	17.053
Uniques	16.114

# 37 businessAC

# The leading portal for investors and entrepreneurs in digital business

Factsheet | deutsche-startups.de

**deutsche-startups.de** informs daily about news from the German Internet start-up scene. Interviews, portraits of individual startups and founders as well as market overviews of interesting segments complement the daily news. Background information on investors and business angels as well as guest contributions by well-known founders and other Internet personalities round off the comprehensive range of information on German start-ups.

### Key data

#### **Target group**

- Web developers, portal operators
- Founders
- Venture capital providers, investors
- Web shop operators

#### **Topics and sections**

- Start-ups
- People
- Deals
- Know How
- Software & IT
- Interviews



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Traffic	
Page Impressions	195.429
Visits	114.779
Uniques	150.000

# \*Devicemed.de – The portal for decision-makers in the medical technology industry

Factsheet | devicemed.de

**DeviceMed** is the leading German-language trade magazine for manufacturers of medical technology products and their suppliers. The associated portal devicemed.de is aimed at decision-makers at medical device manufacturers and suppliers in the areas of: development, production, quality design, assurance, purchasing, company management.

With a focus on industrial practice, all industryrelevant information is concentrated in one magazine in the Design, Manufacturing and Management departments. Unique market overviews give readers a clear picture of the available offers.

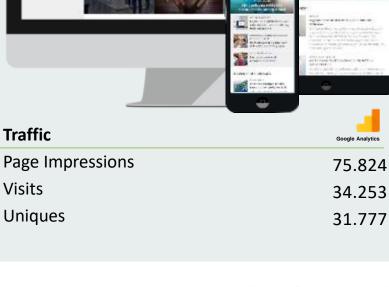
### **Key data**

#### **Target group**

Decision-makers from all areas at medical device manufacturers and their suppliers

#### **Topics and sections**

- Scene
- Management
- Construction
- Manufacturing
- Regulatory
- Research



Traffic

Visits

Uniques



# DMM – No. 1 for enterprise mobility planners and buyers

Factsheet | dmm.travel

**dmm.travel** is the online presence of the only print specialist publication for corporate mobility (Business Travel, Company Car, MICE) in the DACH region.

**DMM** is the first source of information and background information from the enterprise mobility industry, as well as a guide to more efficient business travel, business car and event management.

**DMM** reaches important decision-makers and multipliers of the business travel, business car and MICE industries directly and without loss of reach.

### Key data

#### **Target group**

- Owner, Managing Director (CEO's)
- Decision-makers in medium-sized companies/ corporations
- Senior executives, executives
- Fleet and Travel Manager

- Business trips
- Company car & bus
- Aviation, Rail, Shipping
- Hotel and MICE
- Legal & Taxes
- Staff
- IT and communication







# Ecomento.de – the information portal for news and e-mobility



Factsheet | ecomento.de

**ecomento.de** is the large and up-to-date electric car & e-mobility medium for German-speaking countries. The portal offers all important and everyday information on electric cars, modern and environmentally friendly mobility as well as CO2 and sustainability.

### Key data

#### **Target group**

- Fleet decision-makers
- Automotive industry
- Energy & Finance
- Early adopters

#### **Topics and sections**

- News
- Electric cars
- Electric vans
- Environment
- More (hydrogen vehicle / hybrid vehicles)



# News & developments from the world of e-mobility at a glance



Factsheet | elektroauto-news.net

**elektroauto-news.net** has been offering presentations of current and future electric and hybrid car models since March 2011. The portal presents daily information on dates of trade fairs, exhibitions and events on the subject of electromobility.

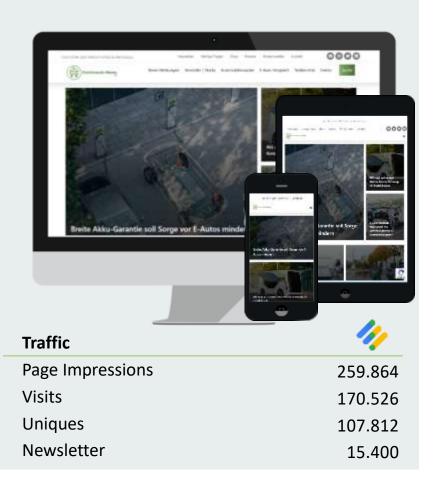
### Key data

#### **Target group**

- Fleet decision-makers
- Automotive industry
- Energy & Finance
- Early adopters

#### **Topics and sections**

- News
- Manufacturers / Brands
- Industry
- Reviews
- Events
- Podcast



# \*Elektronik Praxis – expertise for electronics professionals



Factsheet | elektronikpraxis.vogel.de

**ELEKTRONIKPRAXIS** Digital is the Internet offer of the trade magazine of the same name for knowledge transfer and communication between electronics professionals in industry and research. In subject-specific topic channels, the reader will find news, technical articles, new products and solutions for his challenges. The content is complemented by white papers and webinars. In addition, attractive offers such as specialist and discussion forums, a company database and media library are available to the user.

**ELEKTRONIKPRAXIS** informs hardware and software developers, buyers, specialists for assembly and connection technology as well as assembly production and decision-makers in the electronics industry in German-speaking countries.

### Key data

#### **Target group**

- Hardware Developers
- Software developer
- Buyer
- Technical Managers
- Manufacturing experts in industrial electronics

#### **Topics and sections**

- Hardware Development
- AI & Intelligent Edge
- Technology trends
- Embedded & IoT
- Electronics
- Career



# \*Elektrotechnik.de – The portal for intelligent production



Factsheet | elektrotechnik.de

**ELEKTROTECHNIK.DE** is the Internet offer of the trade magazine of the same name for decision-makers, planners, project planners, designers and developers in automation technology, mechanical engineering, electrical engineering, electronics, I&C technology.

Readers will find the most important trends and developments in automation - attractive, compact and user-oriented. Suppliers of components, systems and solutions for automation reach their target groups via print editions, the content portal, newsletters as well as Xing, Facebook and Twitter.

### Key data

#### **Target group**

- Electrical designers
- Planner and project planner
- Production Engineers
- Technical Management

#### **Topics and sections**

- Motion & Drives
- Robotics & Automation
- Software & Engineering
- Taxes and regulations
- Supply and Connect
- News / Specials



# The portal for applied electromobility

Factsheet | emobilitaet.online.de

**emobilitaet.online** is the industry and information portal for electromobility in German-speaking countries.

Many companies or their commitment to and products in the field of electromobility are still unknown. In addition, there is a lack of a nationwide competence atlas of active companies in which suppliers, service providers and cooperation partners can be searched for.

The portal has set itself the task of changing this and networking the industry.

### Key data

#### **Target group**

- Fleet decision-makers
- Automotive industry

#### **Topics and sections**

- News
- Manufacturer / Supplier
- Competence Atlas
- Job market
- Magazine
- E-catalogue
- Emobilversity



# 45 businessAD

emobilitaet online

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# Enbausa.de - Energy-efficient construction and refurbishment

Factsheet |enbausa.de

**enbausa.de** is an information portal on all aspects of energy-efficient construction and refurbishment.

To ensure the high quality of the portal's content, **enbausa.de** works together with recognized industry experts from business and research. In addition, enbausa.de uses Web2.0 elements such as experience reports and blogs to bring building owners, planners and interested parties into contact with each other.

### Key data

#### **Target group**

- Architects
- Energy consultants
- Craftsmen
- Commercial and private Building owners
- Planners

#### **Topics and sections**

- Insulation & windows
- Heating
- Ventilation
- Solar energy
- Financing
- Projects
- Service

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Traffic		🔔 🥠
Page Impressions	S	7.157
Visits		4.412
Uniques		3.789
Newsletter		4.800

# 46 businessAC

ENBAUSA.de

Energetisch Bauen und Sanieren

# Energy consultant - advice portal for energy-efficient refurbishment



Factsheet | energie-fachberater.de

energie-fachberater.de has been providing information on all aspects of energy-efficient refurbishment and modernization since 2005. In addition, the portal regularly provides up-to-date news and information on legislative changes, subsidies and financing as well as important industry topics.

Professionals can find all relevant information in the market overview of refurbishment products, in the brochure kiosk and in the video library.

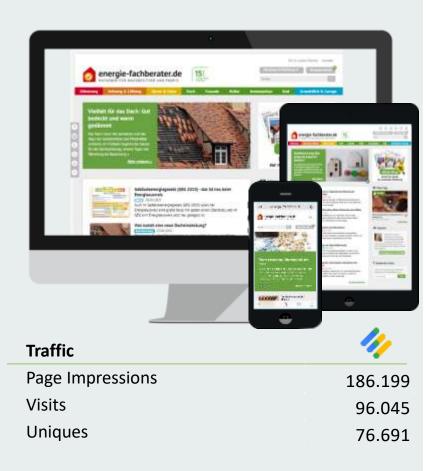
### Key data

#### **Target group**

- Energy consultants
- Building owners; property renovators
- Subsidy experts
- Craftsmen
- House and flat owners

#### **Topics and sections**

- Insulation
- Heating & Ventilation
- Energy & Solar
- Interior fittings
- Roof
- Facade
- Basement



# The guide for free professions, freelancers and self-employed



Factsheet | erfolg-als-freiberufler.de

erfolg-als-Freiberufler.de is a guide with practical tips and advice for freelancers. Even selfemployed people who run a business as a business will find numerous, interesting articles at erfolg-als-freiberufler.de.

### Key data

#### **Target group**

- Freelancers
- Entrepreneurs
- Independent consultants
- Business & Tax Advisors
- Accountant

- Homepage
- Foundation
- Acquisition
- Finances
- Taxes
- Right
- Insurance





# Eurotransport.de - The portal for the commercial transport industry

businessA

Factsheet | eurotransport.de

eurotransport.de is an online portal of ETM Verlag, one of the leading information providers in the transport, traffic and logistics industry. The website provides news and reports on technology, business, logistics, transport, politics, laws and events for its readers. The editorial team reports directly on site from SCM and logistics. The readers are decision-makers from industry, trade and services.

**ETM Verlag** is one of the leading publishers in the transport and commercial vehicle industry. In addition to eurotransport.de, the publishing house also runs the online portal firmenauto.de and 14 trade journals, special publications and customer magazines.

### Key data

#### **Target group**

- Management and specialist personnel in freight forwarders, transport companies, own account transport and vehicle construction
- Truck and professional drivers

#### **Topics and sections**

- Logistics
- Vehicles
- Driver
- Blogs
- Events
- Service



Traffic	
Page Impressions	549.409
Visits	200.025
Uniques	60.000
Newsletter	6.595

49

# \*Fahrzeug + Karosserie - The portal for decision-makers in vehicle construction



Factsheet | fahrzeug-karosserie.de

**Fahrzeug-karosserie.de**, the official organ of the Central Association of Body and Automotive Technology (ZKF), is aimed at executives and decision-makers from body and paint shops and vehicle construction companies.

This broad target group informs »F+K« monthly in print and online every working day about current topics in the fields of K&L, vehicle construction, bodywork, taxes, law and operational management.

The events Würzburger Karosserie- und Schaden Tage and the Forum Fahrzeugbau offer opportunities for personal exchange and to obtain orientation aids for daily work.

### Key data

#### **Target group**

- Decision-makers from body shops
- Decision-makers from paint shops
- Decision-makers from vehicle construction companies
- Craft

#### **Topics and sections**

- Varnish
- Vehicle construction
- Management
- Association
- Service
- Right
- Training



Uniques

# 50 businessAD

15.992

# Farbe und Lack - The Trade Portal for the German Paint, Lacquer and Coating Industry

Factsheet | farbeundlack.de

### FARBEUNDLACK

The online presence of the trade magazine **FARBE UND LACK** acts as a competent information and knowledge provider and provides the latest trends and information from the German paint and coatings industry as well as from the international coatings markets.

**Farbeundlack.de** is present in all areas of the company across functions: Experts in laboratory, production and management in Germany/Austria and Switzerland have valued and trusted PAINT AND VARNISH for more than 125 years.

### Key data

#### **Target group**

- Manufacturers
- Suppliers
- Industry associations, consultants
- Academic world

#### **Topics and sections**

- Home
- Market & Industry
- Science & Technology
- Publications
- Events
- Raw material database
- Jobs



# The Portal for Financial Intermediaries and Brokers

Factsheet | finanzwelt.de

**finanzwelt.de is** the website of **finanzwelt**, the trade magazine for financial intermediaries. finanzwelt & finanzwelt.de are the recognized interface between providers and intermediaries and represent the interests of financial sales.

The users are for the most part, financial service providers: multiple agents, insurance brokers, financial and banking advisors, asset managers, fee consultants, distributors, family offices and pools as well as managers in bancassurance companies, insurance and investment companies.

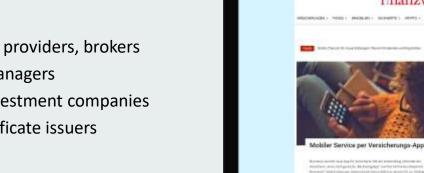
### Key data

#### **Target group**

- Financial services providers, brokers
- Bank and fund managers
- Insurance and investment companies
- Initiator and certificate issuers
- Tax advisors

#### **Topics and sections**

- Insurances
- Fund
- Real estate
- Property
- Advisor
- Fintech



- Market overview
- Panorama
- Law
- Dates



finanzwell

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finanzwelt

## Firmenauto.de - The portal for fleet and mobility

Factsheet | firmenauto.de

firmenauto.de is an online portal of ETM Verlag to the print magazine of the same name and offers information about company cars, fleet management and finances. firmenauto.de is all about the business vehicle and the mobility of a company's employees. The editorial team addresses fleet managers with their practical tests of commercially used vehicles, market overviews, exclusive practical reports and purchase recommendations.

In addition to the range of vehicles in the individual segments, cost optimization, new vehicle technology and changing framework conditions are also presented. Thus, the management contributions help fleet managers in the long term to manage the fleet and to better control their fleet management.

### Key data

#### **Target group**

- Fleet Managers
- Decision-makers in large companies

#### **Topics and sections**

- Industry News
- Car
- Commercial vehicles
- Alternative drives
- Mobility
- Management
- Legal/Taxes
- Who is Who



53





# The information and news portal for founders and entrepreneurs



Factsheet | foerderland.de

**foerderland.de** is an information and news portal for founders and entrepreneurs. In addition to up-to-date and informative reports on the German start-up landscape, innovative start-ups, young companies, investors and the general start-up activity are the focus of the reporting.

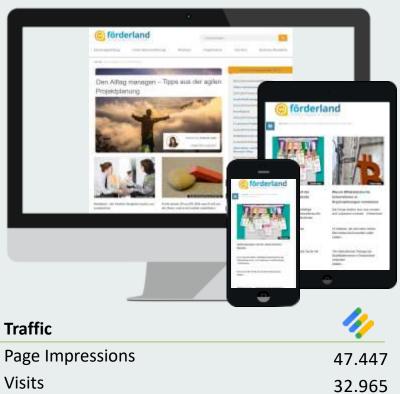
### Key data

#### **Target group**

- Founders
- Self-employed entrepreneurs
- Managerial staff
- Medium to senior executives

#### **Topics and sections**

- Business
- Management
- Finances
- Organize
- Career



 Uniques
 13.134

 Newsletter
 8.000

# Gabler Banklexikon Online – The knowledge of the experts

Factsheet | gabler-banklexikon.de

**Gabler-Banklexikon.de** provides precise answers in about 8,500 keywords to questions on all important topics of money, banking and stock exchange - written by 100 proven experts and continuously editorially checked - since 1953.

It thus brings structure to the increasingly complex world of the banking industry and classifies the manifold changes in the financial world in a meaningful way. Springer Gabler thus puts expert knowledge online that is scientifically citable and differs from the growing supply of unsecured knowledge in the form of free content on the Internet that has not been further examined.

### Key data

#### **Target group**

 Academics, High Potentials and Young professionals from the Money, banking and stock exchanges

#### **Topics and sections**

- Banking
- National economy
- Banking



Traffic	
Page Impressions	53.787
Visits	20.000
Uniques	18.000



## Golem.de – IT-News for Professionals

Factsheet | Golem.de

**Golem.de** is the portal for IT professionals and reports fast and competently on all topics of the IT industry. IT management, online experts, marketing and purchasing decision-makers receive background information, purchasing recommendations, market research as well as indepth analyses and important professional information regarding the potential of products, markets and brands.

**Golem.de** is the leading independant, high-reach brand for quality journalism in the IT segment: desktop as well as mobile.

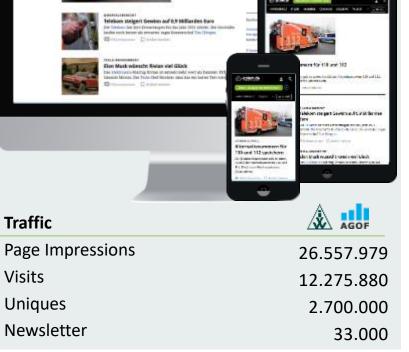
### Key data

#### **Target group**

- CTOs/CIOs, decision-makers IT & Consumer Electronics
- Marketing decision-makers & Online-Professionals
- Purchasing & E-Commerce-Managers
- Developers
- Early Adopters

- Soft- and Hardware (News & Development)
- Digital Business IT & Tech
- Mobility of the future
- Science and Technology
- Exklusive video content
- Jobs & Career







# Recipes for success for startups and companies

GRÜNDERKÜCHE.DE

Factsheet | gruenderkueche.de

**gruenderkueche.de** is a portal for founders, start-ups, investors and entrepreneurs.

The gruenderkueche team publishes news, events and specialist articles on entrepreneurship every week, which are written by the in-house editorial team.

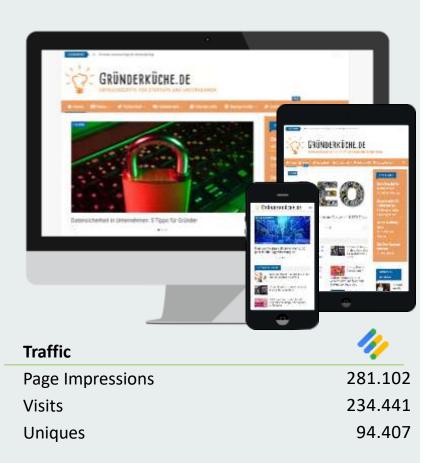
Thus, the portal provides well-founded "recipes" for successful self-employment.

### Key data

#### **Target group**

- Founders and startups
- Companies and SMEs
- Incubators
- Investors and business angels

- News
- Articles
- Founders' Talk
- Startup Guide
- Events
- Recommendations



# The knowledge portal for start-ups and the self-employed



Factsheet | gruenderlexikon.de

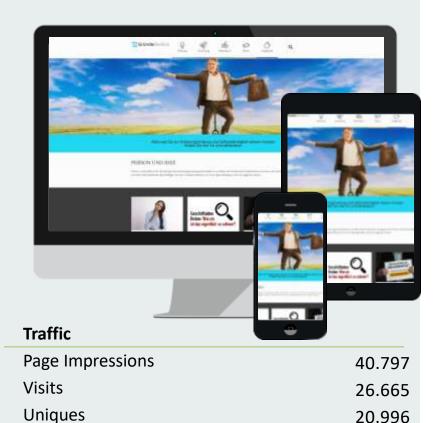
gruenderlexikon.de has been the knowledge portal for more than 15 years and the first point of contact for start-ups, the self-employed, freelancers and decision-makers of small and medium-sized enterprises (SMEs).

### Key data

#### **Target group**

- Start-ups
- Self-employed entrepreneurs
- SME decision-makers
- Freelancer

- News
- Interviews
- Know-How
- Business
- Financing
- Management





# The specialist portal for the management of outpatient nursing and geriatric care



Factsheet | haeusliche-pflege.net

Home Care has been the only monthly journal for the management of professional outpatient geriatric and nursing care since 1992. The core target group are managing directors and nursing service managers of outpatient care services.

haeusliche-pflege.net is the specialist portal of the same name for the management of outpatient nursing and geriatric care and accompanies those responsible effectively and professionally in their versatile working environment.

The magazine and portal are published by Vincentz Verlag Hannover, the leading publishing house for the nursing professions in Germany.

### Key data

#### **Target group**

 Management of outpatient health and care for the elderly

- Home
- Magazine
- Management / Legal
- Intensive
- Career Center / Events
- Services / Shop



Traffic	
Page Impressions	14.259
Visits	11.010
Uniques	8.501
Newsletter	15.500



# Haufe.de - The portal for your professional success

## Haufe.

Factsheet | haufe.de

**Haufe.de** is the central digital platform of the Haufe Group Freiburg and one of the largest B2B offerings in the German trade media market. A wide variety of B2B topics are bundled on haufe.de, such as human resources, law, controlling, taxes, real estate, occupational safety, social services and compliance.

Haufe.de can be booked run-of-site, at category level or as part of a B2B segment or the channel Mittelstand. All content is characterized by high editorial quality. Print magazines are also published on many topics.

### Key data

#### **Target group**

 Business decision-makers, specialists & executives from the respective target markets or corporate functions

### **Topics and sections**

- Government
- Controlling
- Tax
- Real Estate
- Social Services
- Security
- Compliance
- Law
- HR
- Finance



Uniques

60 businessAD

3.910.000

## Haufe.de Section: Occupational health and safety

# Haufe.

Factsheet | haufe.de/arbeitsschutz

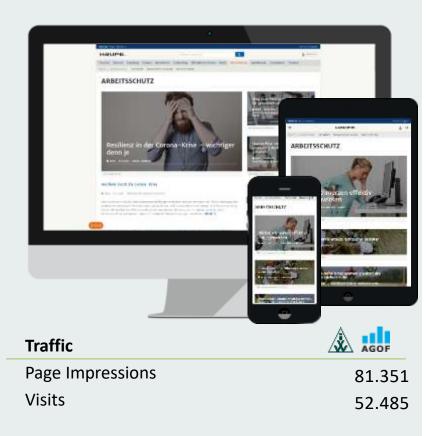
The portal for occupational safety and health experts combines Haufe's proven expertise with Germany's largest network of occupational safety experts.

### Key data

#### **Target group**

- Occupational safety specialists
- Security administrator
- HR decision-makers
- Entrepreneur and Managing Director

- Safety
- Health & Environment
- Law & Politics





## Haufe.de Section: Compliance

Haufe.

businessAD

Factsheet | haufe.de/compliance

The haufe.de/compliance portal provides a daily overview of the most important news, legal developments and judgments relating to compliance and risk management. Top topics, daily news and series offer in-depth information beyond up-to-date information. In addition, the job market compliance and further training offers can be accessed via the portal. Use your advertising to reach compliance officers in companies in German-speaking countries.

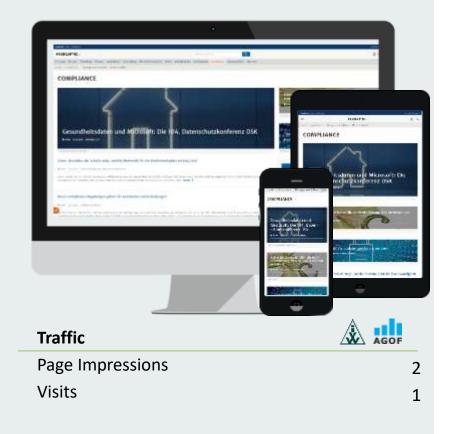
### Key data

#### **Target group**

- Compliance Officers
- Management
- Boards
- Senior executives in the field of:
- Human resource management
- Right
- Technology
- Commercial Management

#### **Topics and sections**

- Management & Practice
- Law & Politics



62

## Haufe.de Section: Controlling

## Haufe.

Factsheet | haufe.de/controlling

Reach the target group of controllers throughout German-speaking countries. As highly skilled analysts, controllers are the most important advisors to managers and company management. They accompany the management process of operational objectives, planning, control, implementation and influence all investments and business decisions.

The portal for controllers combines Haufe's proven expertise with Germany's largest network for controlling experts.

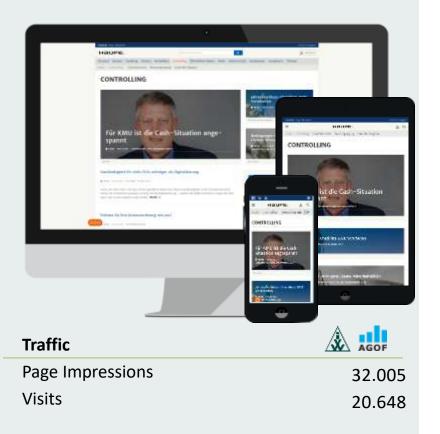
### Key data

#### **Target group**

- Heads of Controlling
- Chief Financial Officers (CFO)
- Commercial Management
- Controllers
- Specialists in the Controlling department

#### **Topics and sections**

- News
- Controlling in practice
- Accounting
- Controller Magazine



## Haufe.de Section: Finance

# Haufe.

Factsheet | haufe.de/finance

On the portals **haufe.de/finance**, haufe.de/steuern, haufe.de/recht and haufe.de/compliance you will receive up-to-date information with a focus on legislation, case law, accounting, accounting, financial administration, taxes and law firm management. Top topics and news series also provide further information and important legislative or tax changes.

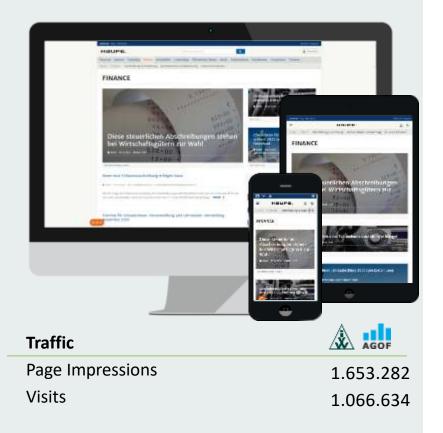
The portal for accounting experts combines Haufe's proven expertise with Germany's largest network of accounting experts.

### Key data

### **Target group**

- Heads of Accounting
- Corporate Financial Professionals
- Accountants
- Tax advisors and tax experts
- Auditors
- Commercial Director and CFOs

- Accounting
- Assignment
- Annual accounts
- Accounting
- Tax & Finance



## Haufe.de Section: Real Estate

Factsheet | haufe.de/immobilien

Haufe's topical portals for the real estate and housing industry offer quick and convenient access to all the latest specialist news and information. You can easily keep track of relevant news, top topics and further content. In addition, the job market, the provider check, further training offers and the real estate trade journals can be called up via the portal.

Reach decision-makers from the housing and real estate industry in German-speaking countries with your online campaigns.

### Key data

#### **Target group**

- Real estate agents, real estate agents, real estate developers
- Housing companies
- Construction companies & cooperatives, settlement companies
- Real Estate Investors
- Real estate service providers, facility managers real estate financiers, cities & municipalities

#### **Topics and sections**

- Economy & Politics
- Administration
- Housing industry
- Investment and market analysis
- Projects and Deals

## Haufe

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Traffic			Â	
Page Imp	ressions			133.000
Visits				85.806



## Haufe.de Section: Public service

Factsheet | haufe.de/oeffentlicher-dienst

Municipalities significantly influence and shape public life in cities and municipalities. Reach decision-makers in public life where the target group informs itself. Portal haufe.de/oeffentlicher-dienst is a strong partner for your campaign.

The portal for experts from the public sector combines Haufe's proven expertise with Germany's largest network for the public sector.

### Key data

#### **Target group**

- Heads of Human Resources and Personnel Administrator
- HR administrators in the public sector Personne consultants, lawyers, staff councils, mayors,
- Heads of Accounting Office, Auditors
- Employees from combing, cash register and auditing

#### **Topics and sections**

- Personnel & Collective Bargaining Law
- Hire
- Social legislation
- Budget & Finance

66

ATLIDES DOLL

businessAD

262.309

169.232

HALFER

Traffic

Visits

**Page Impressions** 

**ÖFFENTLICHER DIENST** 

## Haufe.de Section: HR & Personnel

Factsheet | haufe.de/personal

The portal for **HR professionals** combines Haufe's proven expertise with Germany's largest network for HR experts. The corresponding print title is the magazine **personalmagazin**, Germany's leading title for HR management.

### Key data

#### **Target group**

- Human Resources Decision-Makers
- Personnel Developers
- Experts for further education and e-learning

#### **Topics and sections**

- HR-Management
- Labour law
- Remuneration
- Personnel scene



67

# businessAD

# Haufe.

## Haufe.de Section: Social services

Factsheet | haufe.de/sozialwesen

The portal for social security institutions combines Haufe's proven expertise with up-to-date information for efficient work.

### Key data

#### **Target groups**

- Remuneration calculator, tax consultant
- Employees at social security institutions
- Specialist lawyers and lawyers with a focus on social law

### **Topics and sections**

- Social security benefits
- Insurance & Contributions
- SGB Law Municipal



68

# Haufe.

# Haufe.

businessAD

## Haufe.de Section: Tax

Factsheet | haufe.de/steuern

On the portals haufe.de/finance, haufe.de/steuern, haufe.de/recht and haufe.de/compliance you will receive up-to-date information with a focus on legislation, case law, accounting, accounting, financial administration, tax and law firm management. Top topics and news series also provide further information and important legislative or tax changes.

The portal for tax experts combines Haufe's proven expertise with Germany's largest network for tax experts.

### Key data

### **Target groups**

- Tax advisors and tax experts
- Specialists in tax firms
- Specialist lawyers for tax law
- Heads of Accounting
- Auditors

### **Topics and sections**

- News
- Steer
- Financial management
- Law Firm & Co
- Jurisdiction
- Legislation & Policy



69

## Haufe.de Section: Legal affairs

Factsheet | haufe.de/recht

On the portals haufe.de/finance, haufe.de/steuern, haufe.de/recht and haufe.de/compliance you will receive up-to-date information with a focus on legislation, case law, accounting, accounting, financial administration, taxes and law firm management. Top topics and news series also provide further information and important legislative or tax changes.

The portal for lawyers combines Haufe's proven expertise with up-to-date information for efficient work.

### Key data

#### **Target group**

- Lawyers
- Professionals in law firms
- Qualified legal practitioners

### **Topics and sections**

- Law Firm Management
- Labour & Social Law
- Family & Inheritance Law
- Law
- Tenancy & Real Estate Law
- Traffic Law
- General civil law
- Criminal Law & Austrian Law
- Procedural law



70

## Haufe.

# The decision-maker portal of specialists in building technology



Factsheet | haustec.de

As Germany's leading brand for the top decisionmakers in the specialist trade, **haustec.de** stands for a clear focus on the strategic success factors of a rapidly developing, medium-sized world.

Qualified information about products, trends and markets and the influence of digital technologies on the entire service portfolio are essential.

It's about tomorrow's success, leadership, speed and disruptive innovations. **haustec.de** sees itself as a business driver and relies on a strong knowledge hub and a highly competent, independent editorial team, clear benchmarks in terms of topicality, utility value and future orientation



### Key data

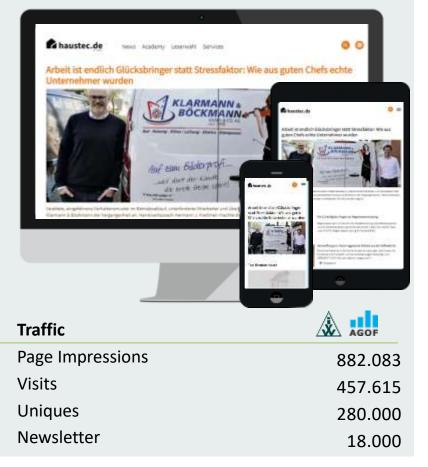
#### **Target group**

- Decision-makers in the building technology trade\*
- Purchaser in HVAC specialist wholesale, supplier industry, energy consultants, MEP specialist planners
- Property developers and investors, architects, engineers, building and energy technology

#### **Topics and sections**

- Sanitary
- Heating
- Refrigeration & Ventilation
- Building
- Energy
- Management

\* Sanitär, Heizung, Kälte, Klima, Fenster, Fassade, Photovoltaik, und Gebäudeautomation.



# heise online – The leading medium for German-language high-tech news



Factsheet | heise.de

heise online is one of the leading providers of German-language high-tech news. The combined expertise of seven specialist editorial teams, including c't, iX and MIT Technology Review, offers a comprehensive service and the latest news.

The editorial teams report 7 days a week on all events in the IT sector, on the scientific and political environment, on general high-tech topics and on research and science.

heise online - IT news, news and background information

### Key data

#### **Target group**

- CTOs/CIOs, decision makers IT & Consumer Electronics
- Developers & administrators
- Marketing decision-makers & online managers
- Buyers & e-commerce managers

#### **Topics and sections**

• IT

- Developer
- The economy
- Mobile
- Security
- Network policy
- Knowledge
- Journal
- Entertainment



# Technology Review – The magazine for innovation from Heise

Factsheet | heise.de/tr

Climate change, pandemic, energy crisis, inflation: in the 21st century, crises are omnipresent and are closely linked to scientific, technical and social issues. The MIT Technology Review, which has been published by the worldfamous MIT Institute of Technology in Boston for over 120 years, addresses precisely this thematic interface. Heise-Verlag has been publishing the German licensed edition for almost 20 years with its own editorial team and its own journalistic orientation.

As an advertising partner, you place your ads in a high-quality environment with a high affinity for decision-makers in business, science and corporate decision-makers in the field of research and development.

### **Key data**

#### **Target group**

- Technical Management
- Decision-makers in the field of research & development
- Decision-makers from business & politics
- Decision-makers in the scientific community

### **Topics and sections**

- Software & Development
- UX & Design
- Marketing
- Hardware & Gadgets
- Startups & Economy
- E-Commerce
- New Finance
- Mobility
- Future & Science

MIT Technology Review	lander finder 43 🛛 🖨 🖨 🖨 🖉 Registraturelare
Neview	KEnsa infoliech Laben Transport Unweilt Archiv
Traffic	<u> </u>
Page Impressions	655.714
Visits	437.143
Uniques	273.214
Newsletter	11.500



73 businessAl

# Holzmann Medien - the leading specialist publisher for addressing craftsmen

The network with B2B decision-makers from craft enterprises

**Holzmann Medien** bundles cross-industry and subject-specific portals from the craft segment into a high-reach portfolio. Advertisers receive exclusive access to the high-quality target group crafts, which represents one of the backbones of the German Mittelstand.

### **Topics and sections**

- Operation, technology, installation, practice and production
- Politics and Economy, Industry
- Job market, trainee
- Office and construction site, trade fair, service provider



Holzmann Medien handwerks-channel



Websites	11 Portale
Page Impressions	1.373.985
Visits	798.578
Uniques	711.194
Newsletter subscribers	84.415

### **Target group**

 Independent entrepreneurs from mediumsized businesses and crafts, executives and decision-makers, screed and industrial flooring industry, sectors glass, windows, façade, metal, sun protection and gates, flooring industry, building cleaning industry, HVAC industry, meat industry, natural stone industry, textile care industry



# The online platform of the largest craft newspaper in Germany



Factsheet | DHZ | deutsche-handwerks-zeitung.de

**Deutsche Handwerks Zeitung** is the largest business newspaper for the German Mittelstand.

The bi-weekly print circulation reaches 470,000 craft businesses as well as small and mediumsized enterprises and is the official organ of 23 chambers of crafts in Germany.

The online platform **deutsche-handwerkszeitung.de** provides independent entrepreneurs from medium-sized businesses, executives and decision-makers with decisive information on the various industries, the German and European economy as well as information from the areas of law and taxes, business administration, corporate management, mobility, finance, technology and digitization.

## Key data

### **Target groups**

- Self-employed entrepreneurs from the Mittelstand crafts
- Executives and decision-makers

#### **Topics and sections**

- Politics & Economy
- Management
- Law + Tax
- Training
- Panorama
- Topics
- Regional



\*Messung der Uniques mit etracker



# The business magazine for entrepreneurs from the craft sector



Factsheet | handwerk magazin | handwerk-magazin.de

handwerk-magazin.de is the online portal of the print service of the same name, which is regarded as the only nationwide cross-industry business magazine for entrepreneurs from the skilled trades.

The online portal provides important information, analyses, work aids, calculation tools, checklists, success stories and best practice cases on the central entrepreneurial fields of action for small and medium-sized enterprises. The interaction of print and online helps the entrepreneur to run his business even more successfully.

### Key data

#### **Target group**

- Self-employed entrepreneurs from the Mittelstand crafts
- Executives and decision-makers

#### **Topics and sections**

- Market
- Operation
- Finances
- Tax + Legal
- Seminars
- Job aids
- Experts
- Founder



\*Messung der Uniques mit etracker



# The media of the Holzmann Medien craft segment

Die Fleischerei Internationale Fachzeitschrift für Fleischverarbeiter in Handwerk und Industrie

Factsheet | boden-wand-decke.de | fleischerei.de



## boden-wand-decke.de

Target group	Traffic	Å
Opinion leaders, decision-makers and specialists from the flooring industry.	Page Impressions Visits Uniques*	44.033 21.856 9.323
	Newsletter	6.090
*Source: Uniques by etracker		



# fleischerei.de

Target group	Traffic	
Owners of specialist butchers as well as managing directors, executives and decision-makers in the meat processing industry and supplier companies.	Page Impressions Visits Uniques* Newsletter	18.112 11.755 6.271 2.020

\*Source: Uniques by etracker



# The media of the Holzmann Medien Craft-Channel



Factsheet | gff-magazin.de | rationell-reinigen.de



## gff-magazin.de

HOLZMANN . MEDIEN

Target group	Traffic	Â
Glaziers, window, façade and metal	Page Impressions	35.375
constructors incl. assembly companies,	Visits	19.100
Specialist dealers, architects,	Uniques*	5.681
specialist planners and experts,	Newsletter	3.440
industry.		
*Messung der Uniques mit etracker		



## rationell-reinigen.de

Target group	Traffic	à
Decision-makers in service companies, public and private clients, self-	Page Impressions	90.523
cleaners and retailers for	Visits	34.968
cleaning/hygiene technology.	Uniques*	18.092
	Newsletter	6.550

\*Messung der Uniques mit etracker

# The media of the Holzmann Medien Craft-Channel



Factsheet | rw-textilservice.de | si-shk.de



## <u>rw-textilservice.de</u>

HOLZMANN MEDIEN

Target group	Traffic	à
Entrepreneurs, specialists and executives from all areas of the textile care industry.	Page Impressions Visits Uniques* Newsletter	24.474 10.927 5.637 2.080
* Source: Uniques by etracker		



# <u>si-shk.de</u>

Target group	Traffic	Â
Sanitary installers, heating engineers, air conditioning technicians, planners and architects, market partners from trade and industry in the HVAC sector. * Source: Uniques by etracker	Page Impressions Visits Uniques* Newsletter	137.950 6.210 16.296 12.090
	79 DUSIN	nessAD

# The media of the Holzmann Medien Craft-Channel

Factsheet | sicht-sonnenschutz.com | natursteinonline.de



## sicht-sonnenschutz.com

Target group	Traffic	Â
Roller shutter and sun protection mechatronics technicians, interior decorators, R+S craftsmen, architects, (specialist) planners, experts.	Page Impressions Visits Uniques* Newsletter	21.267 10.102 2.597 3.050

# The specialist portal for HR managers

Factsheet | humanresourcesmanager.de

**humanresourcesmanager.de** by Quadriga is a professional partner for trends, innovations and comprehensive solutions in the field of human resources management. The portal offers tailor-made HR solutions for HR managers, companies and HR service providers – up-to-date, individual and cross-platform.

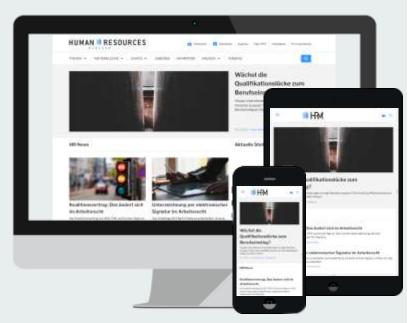
## Key data

#### **Target group**

- HR Managers
- Recruiters
- Human Resources Assistants

#### **Topics and sections**

- Blog / News
- Further education
- Events
- Job
- HR Partners
- Magazine



Traffic	
Page Impressions	50.000
Visits	36.000
Uniques	30.000

# Impulse.de – The entrepreneur magazine

Factsheet | impulse.de

impulse.de is the information portal for entrepreneurs in the German-speaking network.Impulse.de provides answers where entrepreneurial activity faces special challenges.

**impulse.de** is the online platform of the eponymous entrepreneur magazine, which has been one of Germany's leading business publications since it was founded in 1980. Since 2022, Impulse has been an exclusive network for owners and managing directors in small and medium-sized companies. The members are selected via an application process. The membership includes the 10x annual print magazine, exclusive content on impulse.de, participation in conferences, workshops, expert Q&A and seminars on corporate management.

### Key data

#### **Target group**

- Company owners, managing directors
- Decision-makers in medium-sized companies
- Senior executives, executives
- Self-employed and founders

### **Topics and sections**

- Management
- Team Leadership
- Marketing
- Self-management
- Legal + Taxes
- Finances
- Digitization / IT + Technology



im <u>pulse</u>	
Ann dre Arbeitgeber Zwangsustaub Kann dre Arbeitgeber Zwangsustaub	Heart
Respective de la construir de la c	designed a services a services b a servic
Traffic	
Page Impressions	607.238
Visits	334.827
Uniques	280.000
Newsletter	19.000

# 82 businessAC

# \*Industry-of-Things.de – The portal for future-oriented technologies for industry



Factsheet | industry-of-things.de

On the way to the digital factory, designers, engineers and IT experts must work closely together. **INDUSTRY-OF-THINGS.de** is the first German-language online portal that brings these experts to the table. The target group are specialists and strategists from IT and industry as well as innovators who develop data-based business models, optimize processes or shape digital transformation.

These are CIOs, CDOs, CTOs, manufacturing managers, factory planners, developers, computer scientists, data analysts, as well as engineers for mechanical engineering, automation, robotics and electronics as well as additive manufacturing. The focus is on the practical benefits of the Internet of Things, M2M and Industry 4.0 applications.

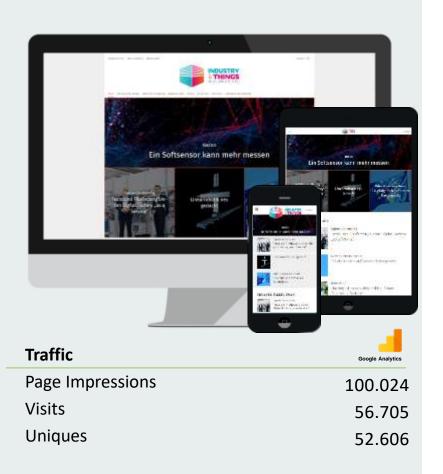
# Key data

### **Target group**

- CIOs, CDOs, CTOs
- Production Managers
- Developers
- Engineers

### **Topics and sections**

- Internet Of Things
- Additive Manufacturing
- Industry 4.0
- Practice
- Experts



# The News Portal for Engineers

Factsheet | ingenieur.de

With **INGENIEUR.de**, VDI Verlag has built up a top news portal for engineering careers. With 30,000 articles on relevant trends and developments for engineers ingenieur.de has a wide reach of around 1 million page impressions per month,.

**ingenieur.de** belongs to VDI Verlag, the leading media company for engineers and technical specialists and executives.

VDI Verlag is part of the Association of German Engineers (VDI). The VDI is one of Europe's largest associations for engineers and scientists with 140,000 members.

# VDI verlag

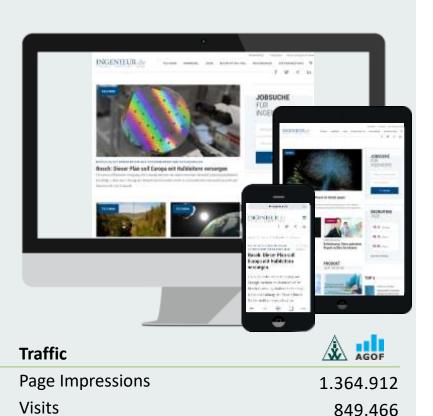
### **Key data**

### **Target group**

Engineers from all industries

### **Topics and sections**

- Technik
- Technology
- Career
- Jobs
- Recruiting Day
- Trade media (Vertical industry portals)
- Entertainment



Uniques

Newsletter



510.000

40.000

# Specialist publication for specialists and executives from the engineering industries

# ingenieurmagazin!

Factsheet | ingenieurmagazin.com

**ingenieurmagazin.com** offers information for specialists and executives from the engineering industries in the DACH region.

The focus is on trends and developments in the fields of automotive technology, construction, real estate, computer science, research, development, mechanical engineering, electrical engineering, environment as well as plant engineering, design, logistics, tool technology, research, biotechnology, transport, materials and bridge construction.

## Key data

#### **Target group**

- Architects, urban planners, civil engineers
- IT Experts, Developers
- Decision-makers in the energy + environment sectors
- Industry decision-makers
- Decision-makers in the field of mobility and aviation

#### **Topics and sections**

- Build
- Mobility
- IT Electrical Engineering
- Industry
- Environment
- Jobs



# The online magazine for professional system and network administration



Fact Sheet | IT Administrator | it-administrator.de

**IT administrator** is the practical magazine for system and network administrators, network managers and specialists as well as IT managers IT service providers. The site ITand administrator.de supports its audience in their everyday work actively through practical, immediately comprehensible workshops, tailored tips and tricks and reports on the use of various products in real-world environments. The IT administrator tests and evaluates new product releases in realistic environments, which are carried out by independent testing laboratories. Topics: network management, network infrastructure, virtualization, communication, security, storage, server / client.

### Key data

#### **Target audience**

- System and network administrators
- Network managers and specialists
- IT directors / managers
- System houses
- System integrators and ICT service providers

#### **Topics and sections**

- Home/News
- Newsletter
- Trainings/Further education
- Market
- Lexicon
- Magazine



Traffic	
Page Impressions	35.852
Visits	23.914
Uniques	13.677

# It-boltwise.de - the trade magazine with a focus on AI and robotics

# IT BOLTWISE

Factsheet | it-boltwise.de

**it-boltwise.de** was founded in New York in 2017 and presents the latest IT news and technology for German-speaking entrepreneurs, founders, IT enthusiasts and decision-makers on a daily basis. IT BOLTWISE<sup>®</sup> is the first German magazine and the number 1 magazine in Germany focussing on artificial intelligence and robotics.

# Key data

### **Target group**

- Founders
- Decision-makers in AI
- Entrepreneurs
- Venture capital providers / investors

### **Topics and sections**

- News
- Startups
- Investments
- Artificial intelligence
- Events



Traffic	
Page Impressions	249.457
Visits	210.294
Uniques	129.121
Newsletter	1.000

# IT-TIMES.de – Corporate and Technology News for Professionals

Factsheet | IT Times | it-times.de

On the website **IT-Times.de**, which was launched in 1998 under the name Internetaktien.de, interested readers receive the latest IT and technology news as well as background reports from the IT industry in the sectors telecommunications, semiconductors, Internet and media, hardware and software, IT services, games and consoles as well as solar technology.

In addition, there are other services such as news tools, news archive and news alert as well as newsletters and IT lexicons.

### Key data

#### **Target audience**

- IT decision-makers, Self-employed and freelancers
- Investors
- Online professionals, IT specialists
- Higher education

#### Sections

- Home/News
- Industry Overview
- Market Data & Forecasts
- Background reports
- Associations

### Topics

- Telecommunication / Internet/Media
- Hardware/Software/IT services





# \*Kfz-Betrieb.vogel.de – The number one for automotive trade and service

kfz-betrieb

businessAD

Factsheet | kfz-betrieb.vogel.de

For more than 100 years, readers have relied on the first-class reporting and the high information content of the official organ of the German motor vehicle industry. **»kfz-betrieb**« is the most subscribed trade magazine in this branch of industry and is aimed at executives in trade as well as decision-makers in service and reports from all sub-markets of the industry. Kfzbetrieb.vogel.de is the magazine's online platform of the same name.

Regular specials on topics such as car dealership and service management or car law underline the diversity of »kfz-betrieb« in terms of content. The competence of »kfz-betrieb« is supplemented and strengthened by numerous events and services.

# Key data

#### **Target groups**

- Owners, Managing Director of car repair shops and service centers of car manufacturers
- Executives in automotive trade, craft and service

#### **Topics and sections**

- Topics
- Market figures
- Economy
- New car
- Used car
- Classic Business
- Technology



89

# The platform of the German-speaking corporate communication scene

KON

Factsheet | kom.de

**kom.de** (until July 2021 "pressesprecher") is the leading trade magazine of the German coroorate communications scene. The magazine reports on scientific background as well as media and professional policy developments. Current reports, well-founded analyses, contributions to debates and numerous practical tips accompany the everyday work of press spokespersons and communications officers.

# Key data

### **Target group**

- Press Officers
- Corporate Communications Officers
- PR Manager

### **Tpoics and sections**

- External and internal communication
- Crisis
- CSR
- News &
- Job
- Interviews
- Studies



Traffic	
Page Impressions	111.702
Visits	27.926
Uniques	9.973



# \*Konstruktionspraxis.vogel.de – The number one in the field of construction / CAD / CAM konstruktions

Factsheet | konstruktionspraxis.vogel.de

When it comes to development, construction and CAD computer-aided design, the user will find news, user reports, new products, trends and concrete solutions for his daily tasks on **KONSTRUKTIONSPRAXIS**. The useful technical information is supplemented by white papers, videos and webinars.

Through direct target group access, companies have the opportunity to present themselves in the relevant topic environment.

The target group are design managers, designers, developers and managing directors in the mechanical and apparatus engineering, electrical engineering, precision engineering and vehicle construction sectors.

## **Key data**

#### **Target group**

- Heads of Design
- Managing Directors in the field of mechanical and apparatus engineering and electrical engineering

#### **Topics and sections**

- Development
- Construction
- Components and Systems



# \*Laborpraxis.vogel.de – The number one for laboratory technology

Factsheet | laborpraxis.vogel.de

LABORPRAXIS informs about current developments and products in analytics, laboratory technology, bioand genetic engineering and life sciences. Experts report on innovations in instrumental analysis, the latest trends in food, water/environmental and bioanalysis. In addition, the magazine also presents current topics such as laboratory safety or microfluidics as well as management contributions tailored to the laboratory target group.

In various topic channels, the user finds concrete solutions for his daily tasks on the portal. The useful technical information is supplemented by WebTV, extensive picture galleries and white papers and webcasts.

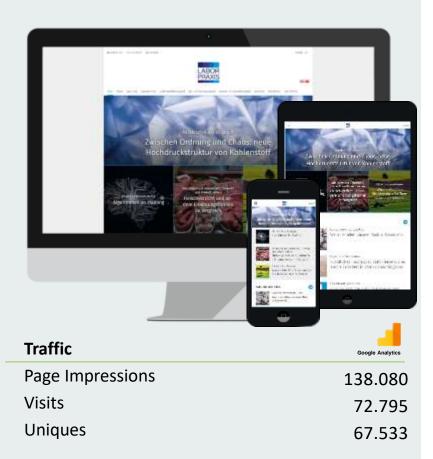
## Key data

#### **Target group**

 Decision-makers and users in chemical, physical, analytical and biotechnological laboratories

### **Topics and sections**

- Laboratory equipment
- Food analysis
- Science and research
- Management
- Water and environmental analysis
- Bio- and pharmaceutical analysis



92





# Landwirt.com – One of the leading agricultural and used machinery portals in Germany

Factsheet | landwirt.com

Landwirt.com is one of the leading agricultural portals. The site offers various products and services in the agricultural sector. About a third of the users come from Germany. For over 95 years, "The Progressive Farmer" has been published as an independent print magazine. Trends in mechanisation, improvements in farm management, new concepts for farmers and much more are among the central topics.

In addition, landwirt.com maintains one of the leading marketplaces for tractors and agricultural machinery in the DACH region.

Minimum gross booking volume: €5,000.

## Key data

### **Target group**

- Farmers and foresters
- Agricultural decision-makers and opinion leaders

#### Sections

- Machines
- Classifieds
- Auction
- (Live) Videos

### Topics

- Agricultural machinery/tractors
- Pork/Beef
- Family
- Agriculture/Forestry



Traffic (Anteil Deutschland)	Publisher Angaben
Page Impressions	3.615.003
Visits	1.064.217
Uniques	607.171

# Lebensmittel Praxis – The Portal for Food Retail Chains and Market Management



Factsheet | lebensmittelpraxis.de

With its unique information for specialists, **lebensmittelpraxis.de** connects different decision stages from buying centers, markets and sales. Managers from trade and industry receive important information about the food and nonfood industry, daily news, information on industry events and numerous service offerings. **Lebenmittelpraxis.de** is a division of the Landwirtschaftsverlag Münster, the leading publisher for agriculture in Germany.

## Key data

### **Target Groups**

- Decision-makers and senior management in large retail companies
- Regional Sales Companies
- Regional management, market managers
- Entrepreneurs, retailers

### **Topics and sections**

- News
- Retail
- Market and assortment
- Sales
- Events



Uniques

Newsletter

94 businessAD

35.845

8.000

# LEICHTBAUWELT – Inspiration for progress in lightweight construction



Factsheet | Leichtbauwelt.de

**Leichtbauwelt.de** is the cross-industry knowledge and networking platform for the trend topic of lightweight construction. The portal informs and inspires its readers with exciting technology and sets trends itself and opens up new horizons through its own, crossindustry impulses.

## Key data

### **Target group**

 Pioneers of the world of lightweight construction

### **Topics and sections**

- Insight into the world of lightweight construction
- Top news in the industry
- Networking
- Technology
- Industries and Applications
- Companies Register



# Linux-community.de – News from the Linux world



Factsheet | linux-community.de

**linux-community.de** is the ideal site for all those who want to find out about news from the open source area or discuss the latest news about Linux and open source. No matter whether the user has a question about a specific program or wants to get rid of his opinion about Linux in general: Here he will find the right platform.

Last but not least, it is the right place to go for those seeking help with Linux. Complete articles from the magazines LinuxUser and EasyLinux as well as a huge know-how archive round off the comprehensive offer of the LinuxCommunity. The LinuxUser, EasyLinux and Ubuntu media are bundled on the platform.

Linux-community.de is a portal of Computec Verlag, including publisher of the IT portal golem.de

# Key data

#### **Target group**

- System and network administrators,
- Network managers and specialists
- IT managers/managers, system houses
- System integrators and ICT service providers

### **Topics and sections**

- LinuxUser
- Artikel-Archiv
- Forum



# Linux-magazin.de – The B2B portal about Linux and open source software



Factsheet | linux-magazin.de

**Linux-magazin.de** is the Internet portal of Europe's oldest and most renowned Linux medium. In addition to diverse information about technological, political or business aspects of free software and Linux in particular, it offers daily news from the world of IT.

In addition, readers have access to an extensive and mostly free archive of articles, to which hundreds of authors have made competent contributions. Of course, this archive can be searched efficiently.

Linux-magazin.de is published by Computec Verlag, including publisher of the IT portal golem.de

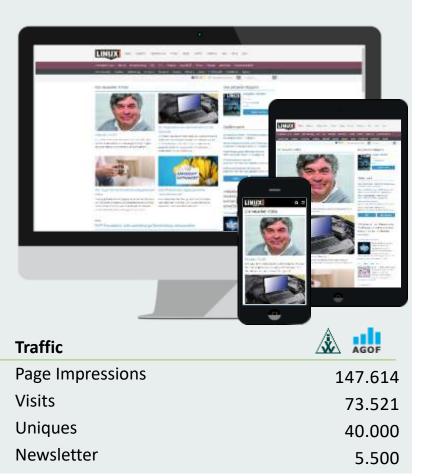
# Key data

#### **Target group**

- System and network administrators,
- Network managers and specialists
- IT managers/managers, system houses
- System integrators and ICT service providers

#### **Topics and sections**

- News
- Administration
- Desktop
- Development
- Hardware
- Network
- Security
- Software



# Germany's widest-reaching online news portal for lawyers

Factsheet | Ito.de

**LTO.de** is the online news portal with the widest reach for lawyers in Germany and a central point of contact for the entire legal sector. LTO offers its readers an up-to-date range of high-quality legal content on a daily basis. The focus is on news on law and legislation as well as journalistically prepared background articles and analyses by respected specialist authors. Sample documents, various calculators and statistics are also available.



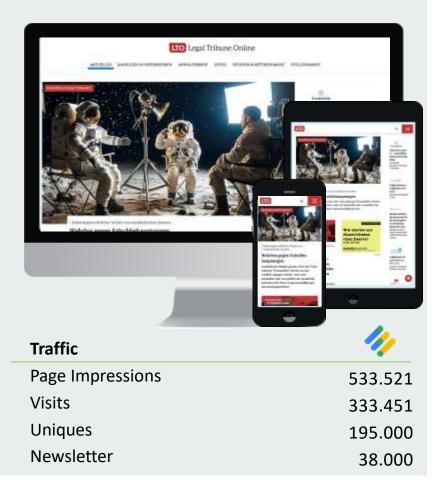
## Key data

#### **Target group**

- Specialists and managers from the legal field
- Corporate lawyers
- Lawyers, law firm partners
- Tax consultants

### **Topics and sections**

- News
- Background information





# \*Marconomy.de – The portal for B2B marketing & communication

Factsheet | marconomy.de

**Marconomy.de** is the platform for B2B marketing and communication. The trade medium supports marketing and communication decision-makers from B2B companies with the necessary knowhow and explains the subject-specific application possibilities of modern tools and systems.

Together with a network of professional authors, speakers and experts, the editorial team offers inspiration and an overview of the major trend topics in B2B marketing, communication and sales. marconomy imparts further know-how with the two specialist congresses "Lead Management Summit" and "B2B Days" as well as with the seminars of the marconomy Academy.

Inspiration for marketing and communication in business – marconomy.

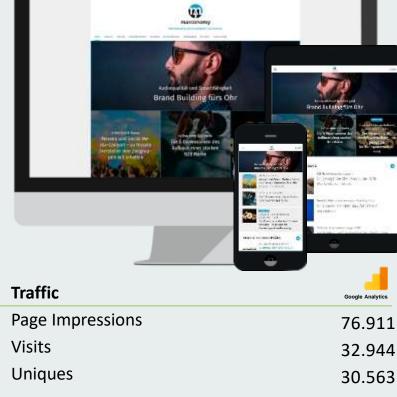
# Key data

### Target group

- Marketing and communication decisionmakers in B2B
- CMOs
- Heads of IT
- Specialists in data-driven marketing

### **Topics and sections**

- Data
- Lead management
- eCommerce
- CRM
- Social Media
- New work
- Event, Fair
- Sales







# marketing-boerse.de – the largest German-language specialist directory for marketing



Factsheet | marketing-boerse.de

marketing-BÖRSE is the largest German-language specialist directory for marketing. Over 20,000 specialist providers from marketing, sales & IT are represented. Marketing-BÖRSE connects companies, associations and experts. Marketing-BÖRSE brings together all marketing topics in a clear and compact way. The portal contains the latest news and high-quality specialist articles as well as market overviews, podcasts, tenders and current online and live events.

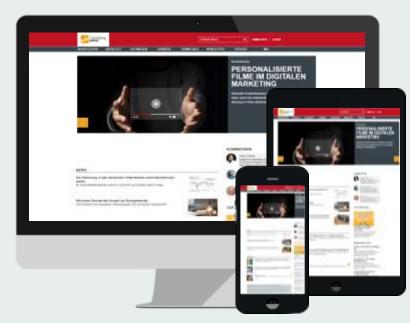
## Key data

#### **Target group**

- Marketing decision-makers from the marketing and communications industry
- Project managers for marketing, sales and distribution
- Decision-makers in the software and IT scene
- Marketing enthusiasts from all sectors

### **Topics and sections**

- Service provider
- News & Events
- Specialist knowledge
- Your career



Traffic	
Page Impressions	39.551
Visits	21.270
Uniques	14.889

# Marketsteel.de – the leading B2B information platform for the steel industry

Factsheet | marketsteel.de

Market STEEL PLATFORM ALL ABOUT METAI

marketSTEEL provides relevant industry news with an extensive database of product and company information from steel and metal producers, distributors, processors and plant and mechanical engineering companies in the steel and metal industry. MarketSTEEL meets the information and training needs of specialists and managers as the digital market leader in the steel and metal industry.

## Key data

### **Target group**

- Owner/ Managing Director
- Specialists and managers from the steel industry
- Metal production
- Further processing
- Trade and supplier industry

### **Topics and sections**

- News
- Trends/Studies
- Dates
- Services
- Company directory



6.630
5.393
3.941

# \*MaschinenMarkt.vogel.de – Germany's leading industry portal

Factsheet | maschinenmarkt.vogel.de

MaschinenMarkt

businessA

**MM MaschinenMarkt**, the industry magazine, is aimed at owners, managing directors, technical and commercial specialists in the first and second management level. Business news, industry news, management topics, interviews and trend reports accompany the market activities of the entire manufacturing industry.

**MM MaschinenMarkt** presents the latest technical trends and products for production, automation and design as well as their use in the entire manufacturing process. In topic channels, the user finds concrete solutions for his tasks. The useful content is supplemented by provider-specific content in the form of white papers and webcasts.

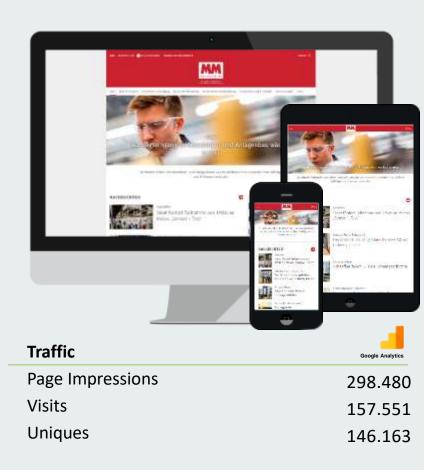
# Key data

### **Target group**

- Owners of tooling companies
- Production Managers
- Technical and commercial specialists

### **Topics and sections**

- Production
- Construction
- Material
- Automation
- Operating technology
- Research
- Additive Manufacturing
- Management & IT
- Career



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# For the Successful Entrepreneur in the Building & Construction Industry

Factsheet | meistertipp | meistertipp.de

**Meistertipp.de** has been the information portal for decision-makers in the construction trade since 2010.

The specialist portal is aimed at master craftsmen of all trades from the construction trade and informs them daily from the construction industry. In addition to editorial reporting, the meistertipp.de offers relevant content exclusively on the Internet for this target group for their daily work on the construction site or in the foreman's office.

These include new products and apps for craftsmen, as well as the daily ranking of master craftsmen on Facebook.

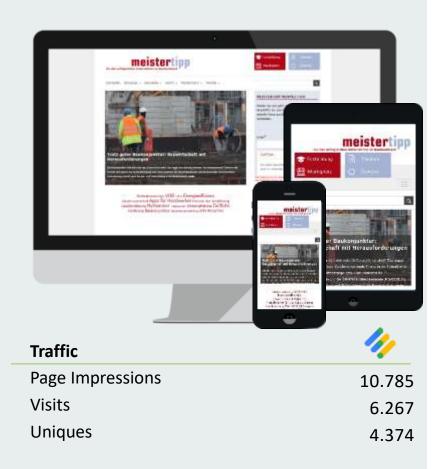
## Key data

### **Target groups**

- Decision-makers in the building and construction industry
- Entrepreneurs
- Foremen

### **Topics and sections**

- Home
- Current issues
- Construction site
- Legal
- Master Craftsman's Office
- Family



103



# Messen.de – The Leading German Site for Fairs & Exhibitions

Factsheet | messen.de

**Messen.de** is a free, editorially maintained trade fair calendar for companies and private customers who act as exhibitors or trade fair visitors.

**Messen.de** offers all interested parties quick and uncomplicated access to current trade fair dates in all industries in Germany, Austria, Switzerland and the Netherlands. In addition, it is possible to evaluate each fair after the visit.

On messen.de, businessAD offers environmentrelated targeting to different trade fairs and thus sensibly expands the most diverse B2B segments.

## Key data

### **Target groups**

- Fair visitors & Fair exhibitors
- Private & business clients
- Fair managers

### Sections

- Home/News
- Fairs Exhibitors
- Fairs
- Service providers
- Industries

### Topics

 Fair from A-Z all over Germany Austria, Switzerland



\*Bedingt durch den AGOF-Veröffentlichungszyklus können die UU unterjährig höher ausfallen als die Visits



104

# \*MM-Logistik.vogel.de - The logistics portal for industry and trade

MMLOGISTIK

Factsheet | mm-logistik.vogel.de

**MM LOGISTIK** has been the trade magazine for logistics in industry, trade and the service sector for over 15 years and presents industry-relevant products, processes and applications. The range of topics covers the areas of conveyor technology, warehouse technology, packaging technology, distribution, management and IT and accompanies the most important events in the industry with special editions and special products.

**MM LOGISTIK** focuses on decision-makers in logistics processes in companies with more than 100 employees as well as in haulage companies and other logistics service providers.

# Key data

#### **Target group**

- Owners and Managing Directors
- Decision-makers in logistics processes in companies > 100 employees, freight forwarders and logistics service providers

### **Topics and sections**

- Conveyor technology
- Storage technology
- Packaging technology
- Distribution logistics
- Management
- IT



# \*Next-Mobility – Expertise for the mobility of tomorrow

Factsheet | next-mobility.de

Next-Mobility.de is the most important communication platform for electronics experts in the mobility industry, which promotes and promotes the exchange and discussion of all relevant smart mobility topics. It has its finger on the pulse, is clearly structured and an indispensable interface between manufacturers, suppliers and technology providers.

The target group includes electronics developers and engineers in the automotive, supplier and mobility industries as well as technical management.

# Key data

### **Target groups**

- Electronics Developers
- Engineers in the automotive and supplier industry

## **Topics and sections**

- News
- Automotive Electronics Engineering
- Research
- Automotive Components
- Vehicles
- Market Politics Society



Uniques

106 **businessAD** 

34.731



# The business magazine for business decision-makers and founders



businessAD

Factsheet | onpulson.de

**onpulson.de** is the business magazine for business decision-makers in medium-sized companies. The aim of onpulson.de is to keep SME decision-makers up to date and abreast with well-founded specialist information, concrete practical tips and current trends. In terms of content, the entire spectrum that the decision-maker needs for everyday business is covered.

## Key data

#### **Target groups**

- Entrepreneurs in medium-sized companies
- Executives in medium-sized companies
- Founders and self-employed

#### **Topics and sections**

- Foundation
- Management
- Marketing & Sales
- Digitisation
- Staff
- Finances
- Job Market / Career



107

# The decision-maker information portal for the international paper industry



Factsheet | paper-world.com

Birkner's **Paper-World.com** is the decision-maker information portal for the international paper and pulp industry. Here you will find current industry news on the subject of paper and paper industry according to various categories – general news from the paper industry, jobs, trade fairs, offers and inquiries.

**paper-world.com** – The decision-maker information portal for the international paper industry

### Key data

#### **Target group**

- Decision-makers from the paper industry
- Sales Manager, Purchaser
- District & Area Manager
- Product Manager

### **Topics and sections**

- General News
- Job News
- Trade Fair News
- Yellow pages



## The specialist portal for HR decision-makers

Personal-Wissen.de

Factsheet | personal-wissen.de

**personal-wissen.de** is an Internet platform that provides comprehensive information for HR managers. In addition to basic knowledge from the human resources sector, HR managers also inform themselves about current trends and news from personnel management, the latest rulings from employment law and look for work facilitation through special templates for the HR area.

### Key data

#### **Target group**

- HR Managers
- Recruiters
- Human Resources Assistants

#### **Topics and sections**

- Blog / News
- Basics
- Service Provider Directory
- Book Tips



## Germany's specialist portal for political communication

Factsheet | politik-kommunikation.de

#### politik-kommunikation.de reports

independently and across party lines on political campaigns and the minds behind them, on political strategy and on the trends in political communication in Germany, Europe and the USA. Every day, the portal provides information about the most important personnel changes, about the appointments of the week, about the Sunday question, new campaigns and much more.

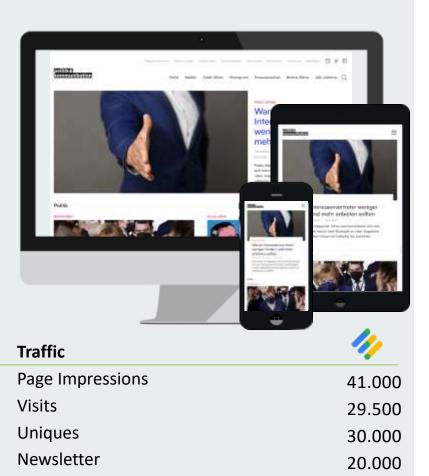
### Key data

#### **Target group**

- Decision-makers in companies
- Managing Directors & Press Officers
- PR and PA managers & journalists
- Politician
- Party and Public Affairs Strategists

#### **Topics and sections**

- Home
- Resorts
- Berlin Stage
- Service
- Change of personnel
- Job
- Dates



politik&

kommunikation

# \*PROCESS.vogel.de – The portal for the pharmaceutical and chemical industry

Factsheet | process.vogel.de

**PROCESS** maps the market of the chemical, pharmaceutical and process engineering industry with up-to-date economic and application-oriented technical information.

In addition to the trade magazine **PROCESS** and the industry title PharmaTEC, international titles are also published. Online, the offer is supplemented by a platform, which is subdivided into specific subjects. Thematic newsletters, white papers and webinars complete the offer.

### Key data

#### **Target groups**

- Engineers and technicians
- Technical specialists and managers in the chemical and pharmaceutical/food/energy industry
- Decision-makers in the oil and gas industry, biotechnology
- Decision-makers in the water / wastewater sector

### **Topics and sections**

- Automation
- Plant
- Fluidics
- Process engineering
- Safety



Uniques

111	businessA	D
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97.174

# Profi.de – The portal for professional agricultural technology

Factsheet | profi.de





With the specialist portal **profi.de** of Landwirtschaftsverlag GmbH, users interested in agricultural technology receive thorough and practical information.

Extensive test reports on new and used machines, DIY solutions, workshop tricks, repair instructions, functional descriptions of the electronics and monetary tips for the care and maintenance of the machines are the focal points.

Profi.de is published by Landwirtschaftsverlag Münster.

### Key data

#### **Target group**

- Tech-savvy farmers
- Farmers with inter-farm
   Machine employment
- High-performance contractors
- Agricultural machinery dealers and mechanics
- Agricultural machinery maker
- Development departments

#### **Topics and sections**

- News
- Multimedia
- Market
- Guides
- And more



Traffic	
Page Impressions	23.572
Visits	10.863
Uniques	6.544

### Proplanta.de - The Agricultural Information Centre

Factsheet | proplanta.de

**Proplanta.de** is the most visited, independent agricultural trade medium on the Internet. Closely networked with 15 other specialist portals (including www.agrarwetter.net, www.agrar-aktuell.de, www.agrarmarktaktuell.de, www.agrar-presseportal.de and www.landecho.de), the entire agricultural sector – including specialist journalists, institutions and its upstream and downstream sectors – is reached.

With its portals, **Proplanta.de** sets standards in terms of design, usability and innovation. As an independent information service provider in the agricultural sector, Proplanta.de enjoys a very high level of customer trust.

### Key data

#### **Target group**

- Farmers
- Agricultural machinery supplier
- Agricultural machinery technician

#### **Topics and sections**

- News
- Market & Price
- Job market
- Weather
- Plant Protection & Varieties
- Fodder
- Marketplace
- Yellow pages
- Events



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## The solution-oriented online magazine around the Raspberry Pi

# **Raspberry Pi**

Factsheet | raspberry-pi-geek.de

**Raspberry-pi-geek.de** is the solution-oriented online magazine around the Raspberry Pi and other popular SBCs such as Arduino, BeagleBoard and Odroid. As a landing page for the current print edition Raspberry PI GEEK, the homepage offers a first overview of the magazine contents. In addition, it serves as access to the complete magazine archive of all previously published issues and enables quick access to the freely available articles in HTML format.

### Key data

#### **Target group**

- System and network administrators
- Web Developers
- 74% employed as employee, self-employed, civil servants, managers
- 48% university degree
- 24% are still studying or in education.

#### **Topics and sections**

- Home
- Magazine
- Digital editions
- Geek Bazar
- Shop



# The forum for HVAC specialists and decision-makers of today and tomorrow

Factsheet | sbz-monteur.de

**The SBZ-Monteur.de** is the platform for professionals and decision-makers of today and tomorrow.

The diversity of the HVAC world is comprehensively presented. Areas of application, assembly, maintenance and procedures are illustrated.

With the SBZ-Monteur.de, the experienced masters and journeymen of the HVAC trade refresh their own knowledge, while the trainees are taught important basic knowledge in easy-to-understand language. This user-oriented concept is very well received and has a particular effect on the high frequency of the website and social networks of the SBZ fitter.

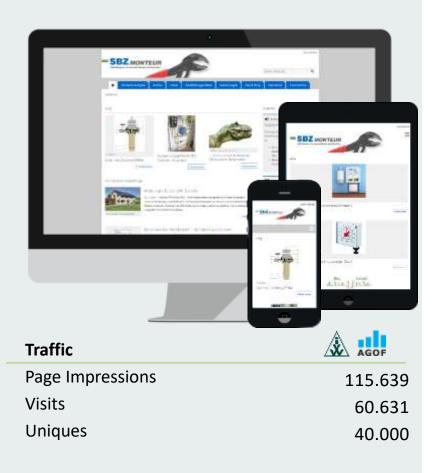
### Key data

#### **Target group**

 HVAC decision-makers of today and tomorrow

#### **Topics and sections**

- Sanitary
- Heating
- Refrigeration & Ventilation
- Energy



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## Expert Knowhow for Office Management

Factsheet | sekretaria | sekretaria.de

**Sekretaria.de** is the leading service and career platform for secretaries, personal assistants and office managers. The portal covers organisation, foreign correspondence, events & seminars.

WEKA

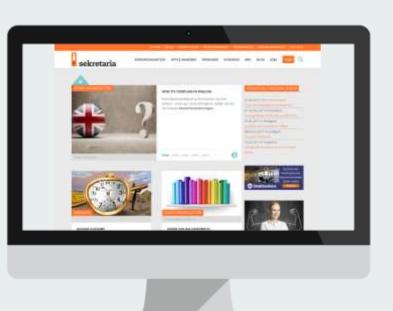
### Key data

#### **Target groups**

- Secretaries
- Multilingual secretaries
- Personal assistents
- Management Assistents

#### **Topics and sections**

- Office organization
- Office Academy
- Distance Learning
- Congress
- Job



Traffic	
Page Impressions	54.791
Visits	301.811
Uniques	103.000
Newsletter	18.500



## Springer Professional – The digital library for business and technology

Factsheet | Springer Professional | springerprofessional.de

**SpringerProfessional.de** is the largest digital specialist library for business + technology and offers quick research in over 1.8 million specialist information from books, journals and specialist articles.

Whether in business or technology - with the indepth knowledge of Springer Professional it is possible to prepare for any challenge: from important management decisions to innovative technical developments. Quality-tested, convenient, time-saving and mobile use with any device.



### Key data

#### **Target group & Sections**

Springer Professional reaches out to decisionmakers from the following fields

- Automotive & Motor/Engine technology
- Tooling & Material science
- Energy + Environment
- Management + Leadership
- Finance + Banking
- Business IT + Informatics
- Marketing + Sales
- Building + Real Estate



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### Dispringer Professional

# Staplerberater.de – The specialist portal for industrial forklift trucks



Factsheet | staplerberater.de

Without forklifts, nothing works in industry, commerce and trade. In order to shed light on the world of forklifts and other industrial trucks, the Internet portal **staplerberater.de** was launched. In addition to industrial trucks, the entire field of intralogistics and warehouse technology is editorially prepared. The practical relevance of **staplerberater** is underlined by useful checklists and e-books.

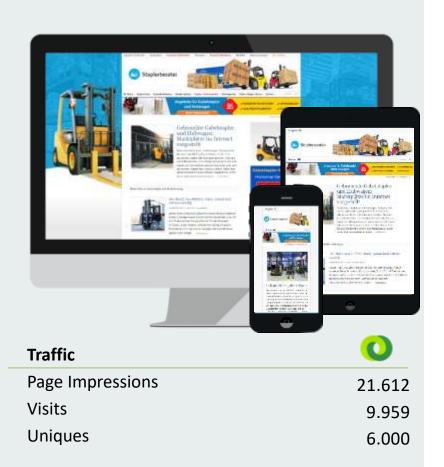
### Key data

#### **Target group**

- Logistics
- Entrepreneur
- Warehouse managers

#### **Topics and sections**

- Types of forklifts
- Selection criteria
- Buy forklifts
- Forklift Price Comparison
- Attachments
- Safe forklift driving
- Service



## The online platform that centrally maps the startup landscape in Germany



businessAD

Factsheet | startbase.de

startbase.de is Boerse Stuttgart's central platform for the German startup ecosystem. Startbase.de tells stories from the German startup scene, provides structured data on companies, people and relationships in the startup ecosystem and provides statistics on the local startup scenes. This promotes the visibility of German start-ups nationally and facilitates internationally and access to innovations for investors and SMEs.

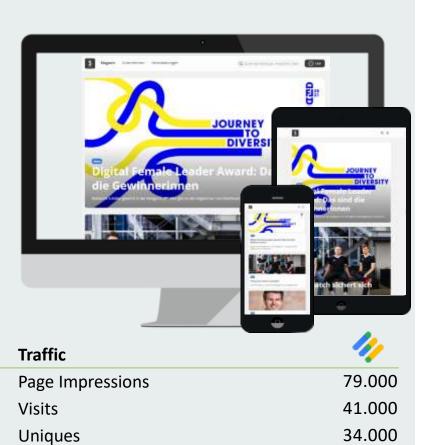
### Key data

#### **Target group**

- Founders and startups
- Corporations and SMEs
- Incubators
- Investors and business angels

#### **Topics and sections**

- News
- Interviews
- Articles
- Portraits
- Accelerators
- Digital Hubs
- Events



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## The start-up magazine for startups and young entrepreneurs

# startingup

Factsheet | starting-up.de

**starting-up.de** is an independent information medium and lighthouse in the start-up community, which shapes the German-language discourse on innovation and start-up culture as an important part of the ecosystem with multimedia offers, platforms and features.

Core topics include news and trends from the digital, business and technology sectors as well as analyses and data on startup, financing and economic trends.

### Key data

#### **Target group**

- Founders
- (Serial) Entrepreneurs
- Social Entrepreneurs
- Innovation Manager

#### **Topics and sections**

- Funding & Financing
- Leadership & Coaching
- Tech & AI
- Communication & Marketing
- Competitions, initiatives, calls



Traffic	
Page Impressions	15.017
Visits	10.126
Uniques	6.828
Newsletter	11.900

## The information portal about the international start-up scene



Factsheet | startupvalley.news

**Startup Valley** is a source of information for anyone interested in the latest trends and developments in the world of startups and the global economy. With a focus on future-oriented topics such as web3, NFT, Metaverse, AI and many more, the magazine offers information about the international startup scene.

Not only young founders and successful start-ups are portrayed, but also know-how from A to Z is provided for founders, investors and interested parties. The StartupValley magazine accompanies and supports startups from the founding phase to the successful global player.

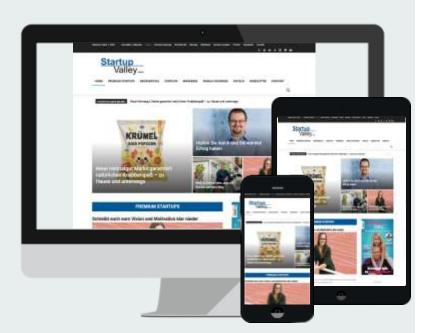
### Key data

#### **Target group**

- Founders
- Startups
- Corporations and SMEs
- Investors and business angels

#### **Topics and sections**

- Founders' Talk
- News
- Startups
- Female Founders
- Food Startups
- Workbase
- Financial Technology



Traffic	
Page Impressions	8.316
Visits	4.472
Uniques	2.742
Newsletter	6.000

# t3n.de – The leading medium of the digital economy



Factsheet | t3n.de

**t3n**, the magazine of the digital economy, highlights current developments and trends in the digital economy online and in its quarterly print magazine.

The editorial team provides well-founded and practical information on groundbreaking technologies, digital marketing, e-commerce and groundbreaking topics of the future.

**t3n** provides the relevant information for success and innovation in the digital economy. t3n offers useful content for a unique, engaged community: web workers, designers and developers, entrepreneurs and managers, marketers, merchants and media makers.

### Key data

#### **Target group**

- CTOs/CIOs, Freelancer, Startups, Gründer
- Online-Marketers, SEO-/SEA-Consultants
- E-Commerce-Manager, Early Adaptors
- Webentwickler, -master, -designer
- Social Media Manager, Content-Manager

#### **Topics and sections**

- Software & Development
- UX & Design
- Marketing
- Hardware & Gadgets
- Startups & Economy
- E-commerce
- New Finance
- Mobility
- Future & Science



# The information portal for decision-makers from the hotel and catering industry

lageskarte

Factsheet | tageskarte.io

**tageskarte.io** is an information portal for hoteliers, restaurateurs, the supplier industry and all those interested in the industry. The portal is one of the most far-reaching and most frequented B2B websites in the hospitality industry.

### Key data

#### **Target group**

- Hoteliers
- Restaurant owners
- Supplier industry

#### **Topics and sections**

- Hotel industry
- Gastronomy
- Marketing
- Technology
- Tourism
- And more



Traffic	
Page Impressions	313.752
Visits	154.656
Uniques	5.000
Newsletter	15.000

## techniker-forum.de – The Technician Community



Factsheet | techniker-forum.de

As the largest community for prospective and certified technicians, the **techniker-forum.de** offers a range of innovative services and services related to the state-certified technician.

In the highly frequented forums, there is lively discussion on various subject-specific topics. Additional topics such as further education, studies and training round off the offer in addition to a job market and a school directory for technical schools, which offer the statecertified technician.

Advertising in the Techniker-Forum reaches a well-educated target group, which is characterized by a high affinity to knowledge topics and eCommerce offers.

### Key data

#### **Target group**

- State-certified technicians
- Technical Business Economists
- Engineers | Skilled worker
- Young professionals in the industry

#### **Differentiated forums and focal points**

- For prospective and pr. Technician
- Skilled worker
- Further education, auditing

#### Topics

- Electrical, measurement and construction technology
- Computer Science, Supply Engineering
- Works and Projects



Traffic	Google Analytics
Page Impressions	227.490
Visits	112.496
Unique Visitors	89.149

# TechnischerHandel.com – For the transfer of knowledge between trade and industry



Factsheet | technischerhandel.com

The online presence of **Technischer Handel** is editorially high-quality and conveys valueoriented content as well as well-founded technical contributions.

**Technischerhandel.com** is the platform for knowledge transfer between trade and industry. With current product and industry news and event dates.

In addition, the portal offers information on web seminars, marketplace, videos, podcasts, a trend barometer, a product compass database, industry links and market overviews.



### Key data

#### **Target group**

- All technical dealers and their suppliers in Germany and neighbouring Germanspeaking countries
- Managers from the fields of purchasing, sales, administration, advertising, marketing, manufacturing, processing, warehouse

#### **Topics and sections**

- Products & Technologies
- Market & Industry
- Events
- Product compass
- Subscription & Service



# TN-Germany is the portal for tourism and destination management



Factsheet | TourismusNews | tn-deutschland.com

**TN-Deutschland** is the news service about activities and challenges of domestic tourism organizations and destinations, regional traffic offices and cities.

The focus is also on the most important aspects of bus and group tourism, technology companies and airports, associations and local airlines as well as the development of the German offers of the major tour operators.

The digital news offering is rounded off by annual print magazines.



### Key data

#### **Target group**

 Tourism professionals, decision-makers and influencers of German tourism

#### **Topics and sections**

- Top news in the industry
- Cities and regions
- Interviews
- Jobs and job market
- Traffic
- Marketing & Sales
- Organizer



### top agrar online – News and market figures for farmers

Factsheet | topagrar.de



**top agrar** is by far the agricultural trade journal with the highest circulation in the German-speaking world.

With the associated specialist portal topagrar.com, (top) farmers cover your current information needs. The Internet portal supplements the coverage in the magazine with current news from politics and business as well as from all agricultural production areas.

### Key data

#### **Target group**

- CEOs of farming enterprises
- Agricultural decison-makers
- Crop and cattle farm management
- Operators of solar, biogas and wind power stations

#### **Topics and sections**

- News
- Markt
- Acker + Agrarwetter (weather)
- Rind/Schwein (cattle/pigs)
- Energie
- Technik
- Landleben/Immobilien



\* Angebotsbestandteil Namensgebendes Angebot TopAgrar Online/ Gesamtausweisung IVW beinhaltet weitere Angebotsbestandteile

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## The trade magazine for the hotel industry

Factsheet | tophotel.de

**Tophotel.de** is the hotel industry's trade magazine for decision-makers and other employees in the hotel industry, investors and project planners. Hoteliers consult the portal for the latest news and trends, management and leadership, technology, food and current people and brand news, market analyses and impulses for the hotel business, as well as for guidance on technical and design-related investment issues.

**Tophotel.de** is the digital information hub for the hotel industry with a 360° view in content partnership with 'HOTEL+TECHNIK'.

### Key data

#### **Target group**

- Hoteliers
- Restaurateurs
- Supplier industry
- Interested parties
- Managers and decision-makers

#### **Topics and sections**

- Politics & Economy
- Operational management
- Law + Taxes
- Education
- Panorama
- Topics
- Regional matters





## The independent news service around sustainability and CSR



Factsheet | umweltdialog.de

**umweltdialog.de** is an independent news service on sustainability and corporate social responsibility (CSR). Clear, comprehensible, compact and non-partisan, we report on sustainable commitment in seven departments.

Since 2003, the portal has been building a media bridge between responsible companies and stakeholders from politics, civil society and research in German-speaking countries.

### Key data

#### **Target group**

- Expert audience from the field of CSR
- Decision-makers from business, politics, research, civil society and the media

#### **Topics and sections**

- CSR Management
- Enterprise
- Economy
- Politics
- Environment
- Consumer
- Know



## The portal for investors & entrepreneurs

Factsheet | vc-magazin.de

**vc-magazin.de** offers exciting stories from the German start-up community, reports on the latest deals and insights into new technologies and trends.

With extensive information on the subject of venture capital, news, event and people announcements, VC-Magazin.de is the competent online portal of the German private equity and venture capital industry.

### Key data

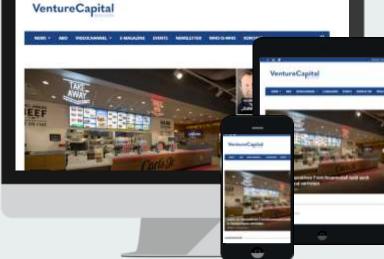
#### **Target group**

- Startups
- Technology and Growth Companies
- Financial investors and business angels
- Corporate Finance Advisor
- Innovation and Technology Centres

#### **Topics and sections**

- News
- E-Magazine
- Events
- Video-Channel
- Venture Capital
- Investing





Traffic	
Page Impressions	195.429
Visits	114.779
Uniques	150.000
	5.600



### The news portal for engineers

Fact Sheet | vdi-nachrichten.com

**VDI-nachrichten.com** is the digital version of vdi nachrichten. These stand for journalistic excellence in the age of industrial transformation. The daily Plus contributions are the core of the editorial offer. The weekly high-reach boost newsletter sends the most important highlights in the news alert "VDI nachrichten digital". In addition, a 14day print and e-paper newspaper edition will be published for the weekend.

The focus is on manufacturing and processing industry segments. Key technologies from the fields of production technology, networked production, automation technology, product and process design, vehicle and traffic technology, electronics and energy industries are the other focal points.

### Key data

#### **Target group**

Engineers from all sectors of the economy

#### **Topics and sections**

- Technology
- Economy
- Career



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# **VDI** nachrichten

# Versicherungsmagazin.de – The leading platform for the insurance industry



Factsheet | versicherungsmagazin.de

**Versicherungsmagazin.de** is one of the leading Online platforms for the insurance industry in Germany.

The focus is on up-to-date information on topics relating to the insurance industry, the latest information and communication technologies as well as trends and tips for financial sales.

### Key data

#### **Target group**

- Insurance brokers
- Financial services intermediaries
- Exclusivity agents
- Management in insurance companies

### **Topics and sections**

- Latest news, developments and trends in relevant insurance sectors
- Products and Invest
- Insurance Law and Personnel



## The daily news report from the insurance industry



businessAD

Factsheet | versicherungswirtschaft-heute.de

versicherungswirtschaft-heute.de is the online report of the specialist publisher Versicherungswirtschaft.

The offer is aimed at all those who work professionally as intermediaries, brokers or managers in the industry as well as trainees and students in the insurance industry. It provides its readers with up-to-date data, facts and background information from the world of insurance. Every day there is daily, compact industry news, specialist knowledge, a job market, as well as further training events and an event calendar.

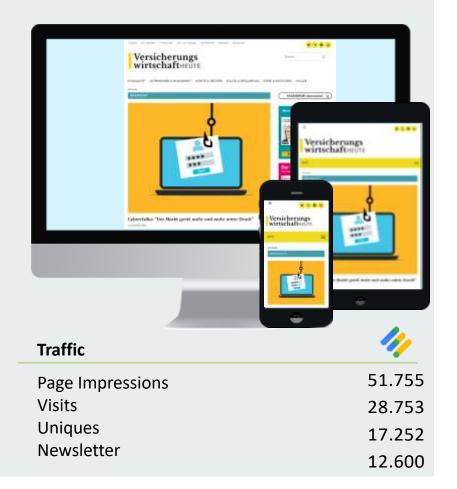
### **Key data**

#### **Target group**

- Insurance Service Providers / Brokers
- Specialists and executives of the insurance industry
- Management consultants
- Banks/savings banks
- Attorneys
- Associations
- Universities, authorities and ministries

#### **Topics and sections**

- Spotlight
- Markets & Sales
- Policy & Regulation
- Company & Management
- Heads & Positions



133

# The specialist portal for Windows, virtualization and cloud for professionals

# WindowsPro

Factsheet | windowspro.de

windowspro.de is an independent online publication for all those who plan, set up or maintain IT systems professionally. Thematically, desktop and server management, virtualization and cloud computing are in the foreground.

The portal focuses on benefit-oriented contributions that either help solve practical problems or describe and analyze market and technology trends.

### Key data

#### **Target group**

- IT decision-makers
- IT/IT specialists

#### **Topics and sections**

- Market overviews
- Product comparisons
- Practice
- Tests
- Know-how
- Analyses



# Gabler Wirtschaftslexikon Online – The knowledge of the experts

Factsheet | wirtschaftslexikon.gabler.de

#### GABLER WIRTSCHAFTSLEXIKON Das Wissen der Experten.



businessAD

First published in 1956, the **Gabler Wirtschaftslexikon** has been regarded as a classic of economic literature for decades. Since 2009, the work has been available as a freely accessible online offer with an extended range of uses.

**The Gabler Wirtschaftslexikon** is the largest economic encyclopedia in the German-speaking world.

With more than 25,000 keywords, the Gabler Wirtschaftslexikon is the largest Germanlanguage selection of business and lexical knowhow on the Internet - written by over 200 proven experts and continuously editorially checked.

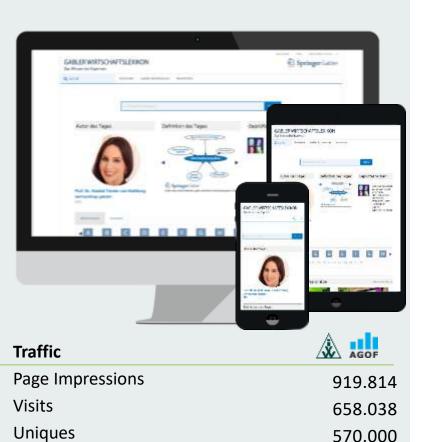
### Key data

#### **Target group**

- Academics, High Potentials and Young Professionals
- Graduates
- All persons with business management and economic interest
- PhD students, speakers, consultants

#### **Topics and sections**

- Business Administration/Economics
- Banking
- Right
- Accounting/Controlling
- Marketing
- Business informatics



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## Wochenblatt.com – News and information about agriculture

Fact Sheet | wochenblatt.com

Wochenblatt

Landwirtschaftsverlag

The Wochenblatt für Landwirtschaft und Landleben is the online presence of the trade and family magazine of the same name.

Thorough research, topicality, critical reporting, timely topics and solutions make the agricultural section a guide and useful medium in one. The high and broad competence is the essential basis for the unusually close reader-magazine bond and the high acceptance of the medium.

businessAD exclusively markets the B2B sector AGRICULTURE.

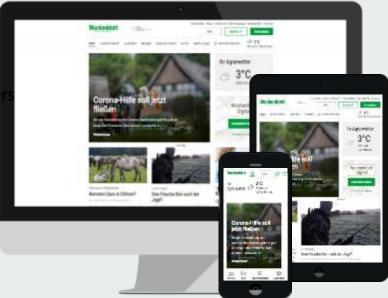
### Key data

#### **Target group**

- Farm managers
- Agricultural decision-makers and opinion leade
- Arable crops and livestock holdings
- Operators of solar, biogas, wind and
- Power plants

#### **Topics and sections**

- News from agriculture
- Opinions and comments
- Market and Finance
- Plant and commercial horticulture



#### **Gesamt-Traffic**

Page Impressions	21.206
Visits	5.783
Uniques	3.482



## The leading specialist portal for the food and beverage industry.

Factsheet | yumda.com

**yumda.com** brings together the entire world of the food and beverage industry - from business to science, from SMEs to large-scale industry. As a professional B2B portal with a clear focus, **yumda.com** provides up-to-date information for your daily work.

Regardless of whether it is comprehensive information on new products, software and services, catalogues, market overviews, current news and trend topics, specialist knowledge in the form of white papers and webinars or the search for the ideal supplier or job - the **yumda.com** industry portal provides users with targeted answers and effectively supports them in their research and decisions.

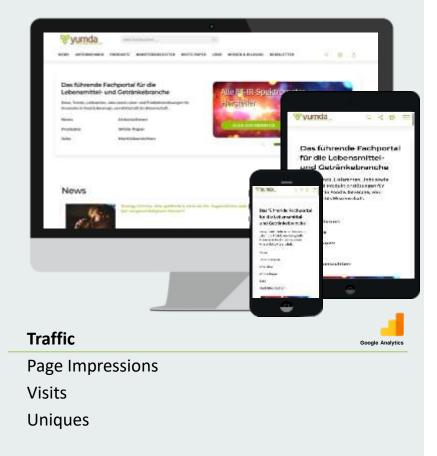
### Key data

#### **Target group**

- Decision-makers in the food and beverage industry
- Industry & Trade

#### **Topics and sections**

- News
- Companies
- Products
- Market overviews
- Whitepaper
- Jobs
- Knowledge & Education





## The largest B2B channel in Germany

Rates 2025 | Display Multiscreen



Display Multiscreen	Segment Rotation	Channel Rotation
Billboard / Sitebar / Wallpaper + Mobile Interscroller	110€	105€
Billboard / Sitebar + Mobile High Impact Ad / Mobile Halfpage Ad	110€	100€
Halfpage Ad + Mobile Interscroller	110€	105€
Wallpaper / Halfpage Ad + Mobile High Impact Ad / Mobile Halfpage Ad	105€	95 €
Adbundle + Mobile Medium Rectangle	65 €	55€
Native AD IN	95€	85€
Native AD OUT	90€	80€
Outstream Video Ad	55 €	55€

All prices are exclusive of VAT and are AE-capable. Amounts in TKP unless otherwise stated. Expandables with 25% TKP markup.



## The largest B2B channel in Germany

Preise 2025 | Display Desktop



Display Desktop	Segment Rotation	Channel Rotation
Homepage Takeover	180€	170€
Double Sitebar / Cinema Ad	135€	125€
Fireplace	130€	120€
Billboard Ad	115€	105€
Sitebar Ad	115€	105€
Wallpaper	115€	105€
Halfpage Ad	105€	95 €
Premium Adpackage (Billboard, Wallpaper, Sitebar)	110€	100€
Medium Rectangle	90 €	75€
Ad Bundle	65€	55€
Skyscraper	65€	55€
Super Banner	55€	45€

All prices are exclusive of statutory VAT and are AE-rated. Shown in TKP unless otherwise stated. Expandables with 25% TKP surcharge.



## The largest B2B channel in Germany

Preise 2025 | Display Mobile

Display Mobile	Segment Rotation	Channel Rotation
Roadblock XXL – High Impact Ad + Interscroller	150€	140€
Roadblock XL – High Impact Ad + MMA 4:1 Adhäsiv	130€	120€
Mobile Interscroller	120€	110€
Interstitial	115€	105€
Mobile Cube Ad	110€	100€
Mobile High Impact Ad / Premium Rectangle	110€	100€
Mobile Halfpage Ad	100€	95 €
Mobile Medium Rectangle	90€	85€

All prices are exclusive of VAT and are AE-capable. Amounts in TKP unless otherwise stated. Expandables with 25% TKP markup.



# Conditions and specifications

Rates | Discount

Volume discounts*	
Ab 20.000 €	3 %
Ab 50.000 €	5 %
Ab 75.000 €	10 %
Ab 100.000 €	12 %
Ab 200.000 €	14 %

\* are granted depending on any cash- / in-kind discounts. Our terms and conditions are at http://www.businessad.de/agb

#### Minimum booking volume: 1.000 € (AE-netto)

TKP-Surcharge	
Expandables	25 %
Video-Ads	10 %

#### **Technical specifications**

http://www.businessad.de/technische-spezifikationen

**Deadlines and advertising material delivery to** <u>banner@businessad.de</u> Three working days before switching; five working days for content marketing

Redirect: Third-Party-Advertising possible

#### Targeting: many Targeting-Options

- Regional / National (A, CH)
- Temporary
- Browser
- Operating system

#### **Quality control**

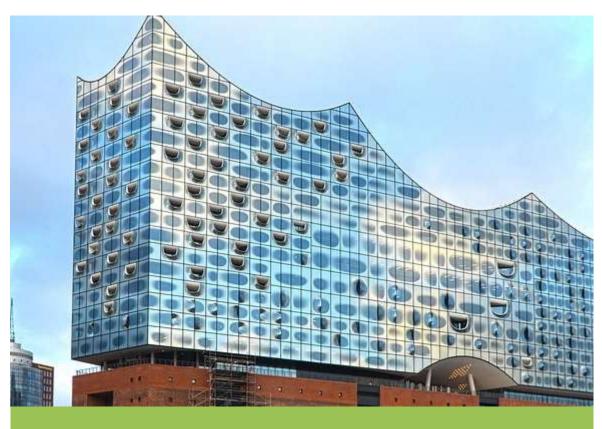
- Optimized campaign monitoring
- Transparent Reporting





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